

1Q 2018 Earning Release

25 April, 2018



This company has adopted its financial statements under Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on internally audited figures and final figures may change due to the results of independent auditors' review.

1Q '18 Results

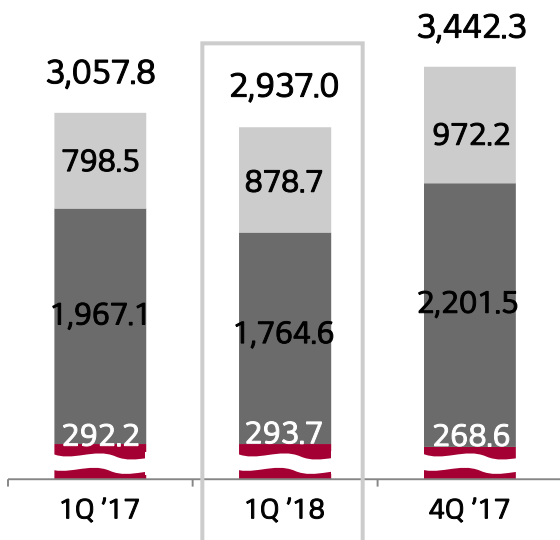
(KRW Bn)	1Q '17	YoY	1Q '18	QoQ	4Q '17
Sales	3,057.8	Δ4.0%	2,937.0	Δ14.7%	3,442.3
Operating Profit	81.4	Δ25.5%	60.7	+128.4%	26.6
Profit Before Tax	75.1	Δ7.4%	69.6	+419.2%	13.4
Net Profit	53.7	-	Δ78.1	Δ622.5%	Δ10.8

1Q '18 Results

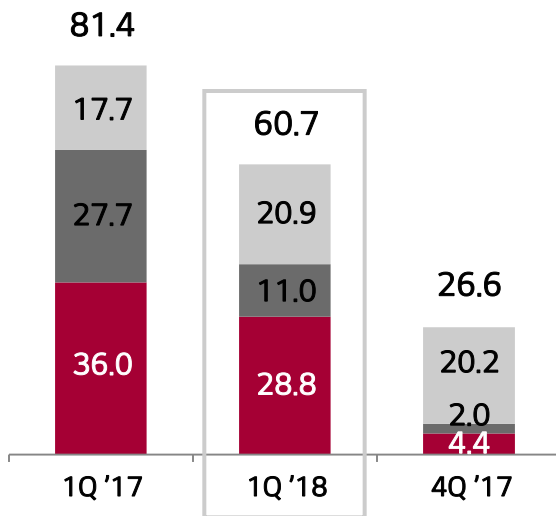
Resources Infra & Industrial Logistics

(KRW Bn)

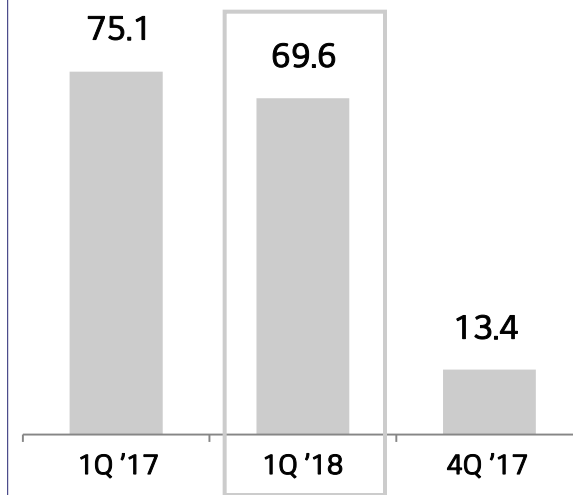
Sales



Operating Profit



Profit Before Tax



Operating Profit

[YoY Δ20.7]

- Resources Δ7.2
 - Carry over oil shipments
- Infra & Industrial Δ16.7
 - Decrease profit in project management
- Logistics +3.2
 - Improve margins on the back of W&D volume growth

[QoQ +34.1]

- Resources +24.4
 - Increase production volume of GAM coal mine
 - Base effect from one-off costs at Ensham coal mine in 4Q '17
- Infra & Industrial +9.0
 - Increase profit in project management
- Logistics +0.7

Profit Before Tax

[YoY Δ5.5]

- Operating Profit Δ20.7
- Non-Operating Profit +15.2
 - Increase equity method gain

[QoQ +56.2]

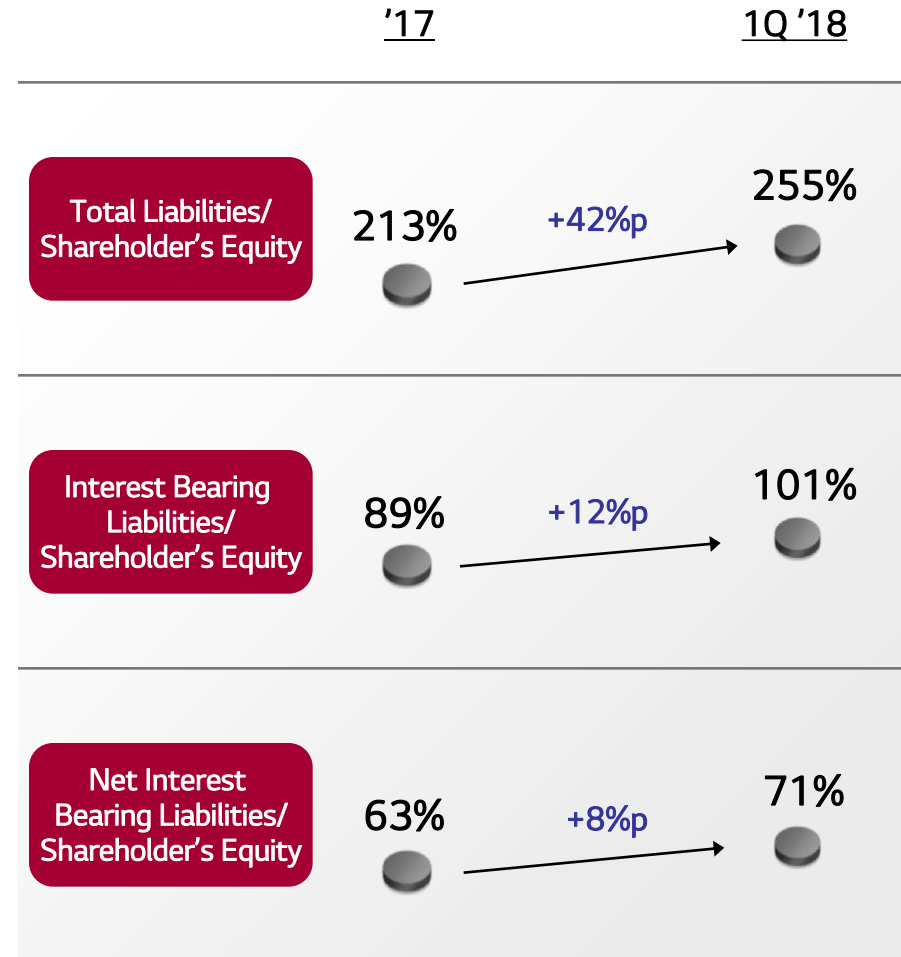
- Operating Profit +34.1
- Non-Operating Profit +22.1
 - Increase equity method gain

Financial Highlights

Financial Positions

(KRW Bn)	'17	1Q '18
Assets	4,967.6	5,364.0
Cash & Cash Equivalents	407.6	453.6
Trade Receivables	1,276.1	1,486.4
Inventories	598.1	708.7
Investments/Intangible Assets	1,502.1	1,532.8
Others	1,183.7	1,182.5
Liabilities	3,382.1	3,853.0
Trade Payables	1,416.0	1,683.0
Borrowings	1,406.6	1,528.9
Others	559.5	641.1
Shareholders' Equity	1,585.5	1,511.0
Capital Stock	193.8	193.8
Surplus, etc.	1,391.7	1,317.2
Net Borrowings ¹⁾	999.0	1,075.3

Financial Ratio



1) Net Borrowings = Borrowings - (Cash & Cash Equivalents + Short term financial instrument)

Balance Sheet (K-IFRS Consolidated)

(KRW Bn)

Items	2017				2018
	1Q	2Q	3Q	4Q	1Q
Assets	5,367.3	5,318.1	5,688.2	4,967.6	5,364.0
Current Assets	2,906.5	2,815.8	3,180.0	2,554.2	2,949.9
Cash & Cash Equivalents	403.2	309.2	388.8	395.2	444.3
Trade Receivables	1,486.1	1,535.6	1,719.9	1,276.1	1,486.4
Inventories	648.1	616.1	706.2	598.1	708.7
Other Current Assets	369.1	354.9	365.1	284.8	310.5
Non-Current Assets	2,460.8	2,502.3	2,508.2	2,413.4	2,414.1
Tangible Assets	530.5	554.7	556.8	552.5	564.0
Investments	647.6	654.2	666.5	620.4	651.6
Intangible Assets	925.2	942.0	936.7	881.8	881.2
Other Non-Current Assets	357.5	351.4	348.2	358.7	317.3
Liabilities	3,773.5	3,685.8	4,002.7	3,382.1	3,853.0
Current Liabilities	2,372.6	2,338.8	2,651.7	2,130.3	2,508.1
Trade Payables	1,651.5	1,585.1	1,835.8	1,416.0	1,683.0
Short-term Borrowings	160.3	143.0	187.5	130.7	193.3
Current Portion of Bonds and Long-Term Borrowings	72.2	155.4	165.2	164.8	141.3
Other Current Liabilities	488.6	455.3	463.2	418.8	490.5
Non-Current Liabilities	1,400.9	1,347.0	1,351.0	1,251.8	1,344.9
Bonds Payables	389.1	329.2	329.2	329.3	429.0
Long-term Borrowings	875.1	875.5	875.3	781.8	765.3
Other Non-Current Liabilities	136.7	142.3	146.5	140.7	150.6
Equity	1,593.8	1,632.3	1,685.5	1,585.5	1,511.0

Income Statement (K-IFRS Consolidated)

(KRW Bn)

Items	2017					2018
	1Q	2Q	3Q	4Q	Total	1Q
Sales	3,057.8	3,015.3	3,311.8	3,442.3	12,827.2	2,937.0
Cost of Sales	2,847.4	2,841.4	3,113.3	3,274.6	12,076.7	2,750.8
Gross Profit	210.5	173.9	198.5	167.7	750.6	186.2
SG&A Expenses	129.0	134.7	133.5	141.1	538.3	125.5
Operating Profit	81.5	39.2	65.0	26.6	212.3	60.7
Non-Operating Profit	(6.3)	(5.1)	(9.8)	(13.2)	(34.4)	8.9
Finance Income/Costs	(12.2)	(6.1)	(8.5)	(11.8)	(38.6)	(7.4)
Gain(loss) of Equity Method	4.7	1.2	(0.4)	9.6	15.1	15.3
Other Income and Expenses	1.1	(0.1)	(0.9)	(11.0)	(10.9)	1.0
Profit Before Tax	75.1	34.2	55.2	13.4	177.9	69.6
Income Tax	21.4	19.7	24.4	24.2	89.7	147.7
Net Income	53.7	14.5	30.8	(10.8)	88.2	(78.1)
Owners of the Parent	45.7	6.5	22.0	(14.0)	60.2	(87.5)
Non-Controlling Interests	8.0	8.0	8.8	3.2	28.0	9.4