

4Q 2019 & Annual Earning Release

30 January, 2020



This company has adopted its financial statements under Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on internally audited figures and final figures may change due to the results of independent auditors' review.

4Q '19 Results

(KRW Bn)	4Q '18	YoY	4Q '19	QoQ	3Q '19
Sales	2,679.0	Δ2.5%	2,613.3	Δ5.3%	2,759.8
Operating Profit	3.6	Δ52.8%	1.7	Δ94.2%	29.2
Profit Before Tax	Δ6.2	Δ4,309.7%	Δ273.4	-	11.8
Net Profit	Δ15.1	Δ1,321.9%	Δ214.7	-	9.0

'19 Annual Results

(KRW Bn)	'18	'19	YoY
Sales	9,988.2	10,530.9	+5.4%
Operating Profit	165.7	134.8	△18.6%
Profit Before Tax	156.6	△75.3	-
Net Profit	△36.0	△14.9	+58.6%

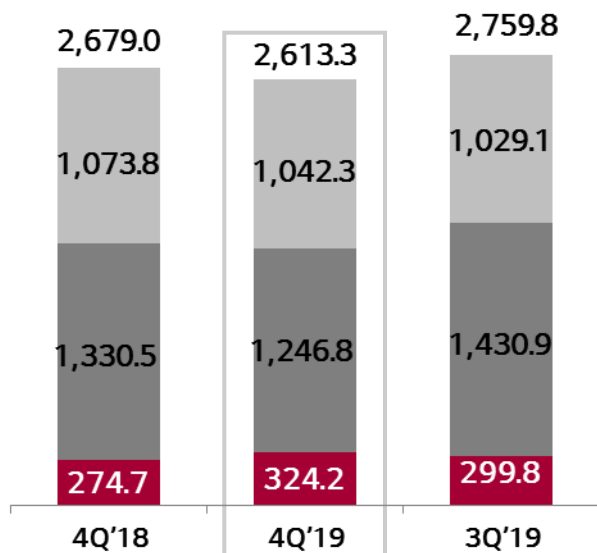
4Q '19 Results

Earnings Analysis

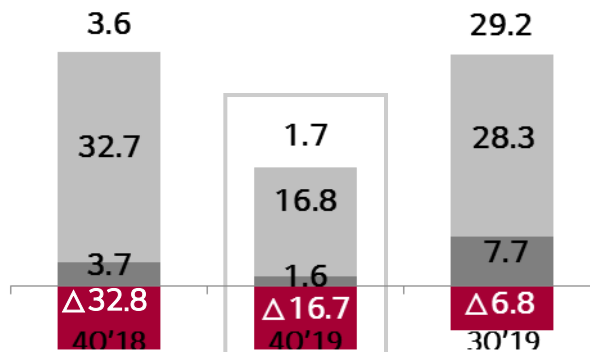
■ Resources ■ Infra & Industrial ■ Logistics

(KRW Bn)

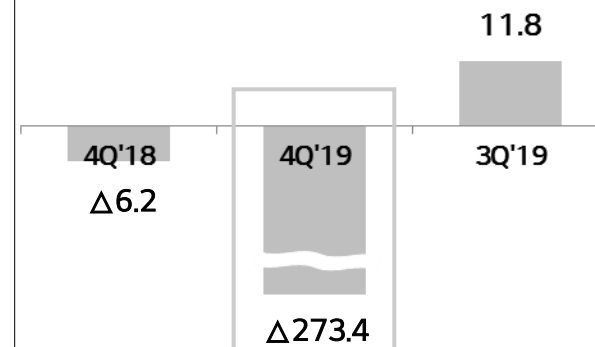
Sales



Operating Profit



Profit Before Tax



Operating Profit

[YoY Δ1.9]

- Resources +16.1
 - One-off expenses at Vietnam gas field
- Infra & Industrial Δ2.1
 - Volume decrease in IT Trading
- Logistics Δ15.9
 - Volume decrease in sea freight shipment

Operating Profit

[QoQ Δ27.5]

- Resources Δ9.9
 - Weak coal prices
- Infra & Industrial Δ6.1
 - Volume decrease in IT Trading
- Logistics Δ11.5
 - Volume decrease in W&D

Profit Before Tax

[YoY Δ267.2]

- Operating Profit Δ1.9
- Non-Operating Profit Δ265.3
 - Impairment losses, etc.

[QoQ Δ285.2]

- Operating Profit Δ27.5
- Non-Operating Profit Δ257.7
 - Impairment losses, etc.

'19 Annual Results

Earnings Analysis

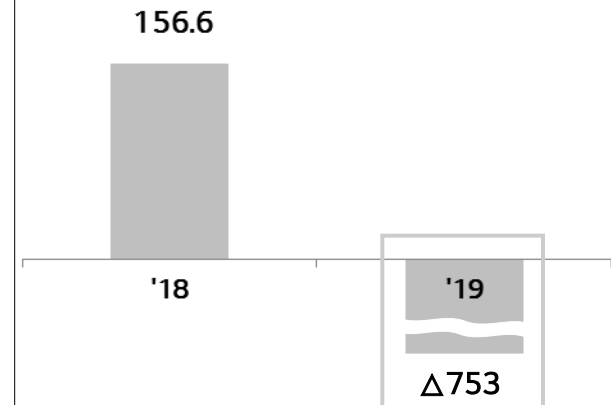
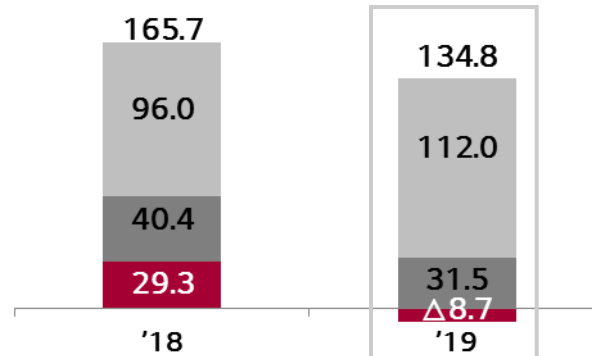
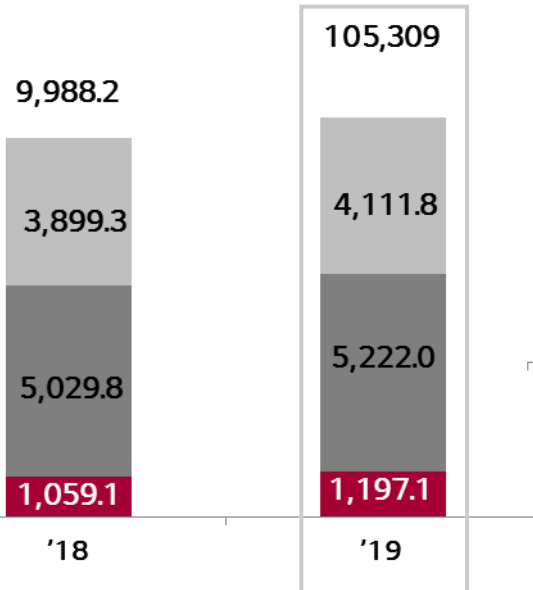
■ Resources ■ Infra & Industrial ■ Logistics

(KRW Bn)

Sales

Operating Profit

Profit Before Tax



□ Sales +542.7

- Resources +138.0
 - Volume increase in coal trading
- Infra & Industrial +192.2
 - Volume increase in large LCD & strong market prices
- Logistics +212.5
 - Volume growth in sea freight shipment

□ Operating Profit Δ30.9

- Resources Δ38.0
 - Weak coal and palm prices
- Infra & Industrial Δ8.9
 - Decrease profit in project management
- Logistics +16.0
 - Volume growth in sea freight shipment

□ Profit Before Tax Δ231.9

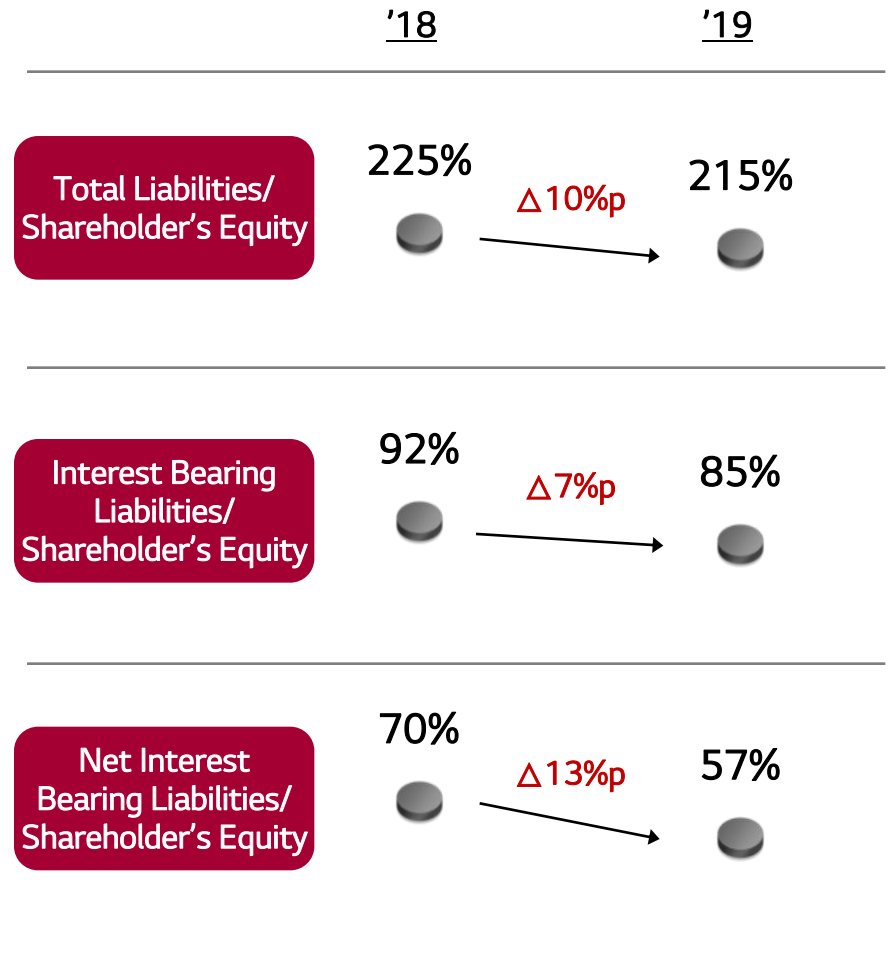
- Operating Profit Δ30.9
- Non- Operating Profit Δ201.0
 - Impairment losses, etc.

Financial Highlights

Financial Positions

(KRW Bn)	'18	'19
Assets	5,038.0	4,876.0
Cash & Cash Equivalents	342.0	423.6
Trade Receivables	1,067.9	994.1
Inventories	514.1	519.3
Investments/Intangible Assets	1,462.5	1,261.0
Others	1,651.5	1,678.0
Liabilities	3,488.5	3,327.4
Trade Payables	1,184.0	1,104.0
Borrowings	1,430.6	1,314.8
Others	873.9	908.6
Shareholders' Equity	1,549.5	1,548.6
Capital Stock	193.8	193.8
Surplus, etc.	1,355.7	1,354.8
Net Borrowings ¹⁾	1,083.8	884.6

Financial Ratio



1) Net Borrowings = Borrowings - (Cash & Cash Equivalents + Short term financial instrument)

Balance Sheet (K-IFRS Consolidated)

(KRW Bn)

Items	2018				2019			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Assets	5,322.5	5,292.8	5,362.7	5,038.0	5,696.1	5,670.2	5,597.2	4,876.0
Current Assets	2,908.4	2,785.6	2,796.0	2,558.3	2,981.6	3,005.8	2,887.2	2,484.0
Cash & Cash Equivalents	444.3	333.8	323.5	342.0	352.2	368.9	301.4	423.6
Trade Receivables	1,171.7	1,139.8	1,212.8	1,067.9	1,224.5	1,182.1	1,205.6	994.1
Inventories	463.3	557.4	519.3	514.1	628.0	748.7	732.7	519.3
Other Current Assets	829.1	754.6	740.4	634.3	776.9	706.1	647.5	547.0
Non-Current Assets	2,414.1	2,507.2	2,566.7	2,479.7	2,714.5	2,664.4	2,710.0	2,392.0
Tangible Assets	564.0	588.5	653.4	669.0	836.7	814.0	819.8	764.6
Investments	651.7	678.0	666.6	586.4	602.0	624.7	618.2	534.1
Intangible Assets	881.2	903.9	904.6	876.1	898.2	906.8	921.1	726.9
Other Non-Current Assets	317.2	336.8	342.1	348.2	377.6	318.9	350.9	366.4
Liabilities	3,811.5	3,730.8	3,807.9	3,488.5	4,047.1	3,910.3	3,797.7	3,327.4
Current Liabilities	2,466.6	2,332.5	2,460.1	2,167.4	2,646.3	2,619.6	2,447.7	2,126.3
Trade Payables	1,154.4	1,148.5	1,229.8	1,184.0	1,386.4	1,403.2	1,271.4	1,104.0
Short-term Borrowings	193.4	216.6	242.2	63.3	119.1	108.4	225.3	136.4
Current Portion of Bonds and Long-Term Borrowings	141.3	124.1	225.8	243.6	257.0	321.7	216.8	222.9
Other Current Liabilities	977.5	843.3	762.3	676.5	883.8	786.3	734.2	663.0
Non-Current Liabilities	1,344.9	1,398.3	1,347.8	1,321.1	1,400.8	1,290.7	1,350.0	1,201.1
Bonds Payables	429.0	478.9	389.1	389.2	389.3	319.4	319.5	319.5
Long-term Borrowings	765.3	761.9	800.5	734.5	702.4	677.8	729.2	636.0
Other Non-Current Liabilities	150.6	157.5	158.2	197.4	309.1	293.5	301.3	245.6
Equity	1,511.0	1,562.0	1,554.8	1,549.5	1,649.0	1,759.9	1,799.5	1,548.6

Income Statement (K-IFRS Consolidated)

(KRW Bn)

Items	2018					2019				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	2,387.4	2,349.8	2,572.0	2,679.0	9,988.2	2,542.7	2,615.1	2,759.8	2,613.3	10,530.9
Cost of Sales	2,201.2	2,157.4	2,387.4	2,531.2	9,277.1	2,353.9	2,416.2	2,584.2	2,463.1	9,817.4
Gross Profit	186.2	192.4	184.6	147.8	711.1	188.8	198.9	175.6	150.2	713.5
SG&A Expenses	125.5	138.0	137.6	144.2	545.4	135.5	148.3	146.4	148.5	578.7
Operating Profit	60.7	54.4	47.0	3.6	165.7	53.3	50.6	29.2	1.7	134.8
Non-Operating Profit	8.9	(5.2)	(3.0)	(9.8)	(9.1)	(4.0)	86.4	(17.4)	(275.1)	(210.1)
Finance Income/Costs	(7.4)	(16.4)	(13.0)	(12.0)	(48.7)	(11.5)	(11.9)	(14.8)	(11.0)	(49.2)
Gain(loss) of Equity Method	15.3	13.6	8.9	71.3	109.1	6.6	3.4	0.5	(16.5)	(6.1)
Other Income and Expenses	1.0	(2.4)	1.1	(69.1)	(69.5)	0.9	94.9	(3.1)	(247.6)	(154.8)
Profit Before Tax	69.6	49.2	44.0	(6.2)	156.6	49.3	137.0	11.8	(273.4)	(75.3)
Income Tax	147.7	21.5	14.5	8.9	192.6	(39.9)	35.4	2.8	(58.7)	(60.4)
Net Income	(78.1)	27.7	29.5	(15.1)	(36.0)	89.2	101.6	9.0	(214.7)	(14.9)
Owners of the Parent	(87.5)	18.4	23.2	(24.4)	(70.4)	82.6	88.4	2.0	(144.5)	28.6
Non-Controlling Interests	9.4	9.3	6.3	9.3	34.4	6.6	13.2	7.0	(70.2)	43.5