

1Q 2022 Earnings Release



#### Disclaimer

This company has adopted its financial statements under

Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on internally audited figures and final figures may change due to the results of independent auditors' review.

#### **Business Overview**

- Develop & Operate Mines
  - Invest, develop, operate coal mines
    - GAM (Indonesia, 60%), Xinzhen (China, 30%), Ensham (Australia, 15%)
  - Carry out to develop, operate nickel mine
- Produce Crude Palm Oil(CPO)
  - Invest, develop, operate palm plantations (22,000 ha)
  - · PAM, TBSM, GUM (Indonesia, 95%)
  - Produce Crude Palm Oil by using company-owned mill
- Provide one-stop service linked to sea, air, land logistics
  - Forwarding
  - · Sea: Container cargo, Bulk cargo
  - · Air: Sea/Air-Air linked service
  - · Rail: Provide service for Europe/Russia/Central Asia
    - Operate Siberia, China, Manchuria route
  - W&D
  - · Operate global logistics center, provide inland logistics service
  - Operate 263 global logistics center (2.5 mil m<sup>2</sup>) (Jan '22)
- Operate e-commerce logistics platform (e-Pantos)

- Provide transaction service between buyer-seller
  - Resources Trading (Coal, CPO, Nickel)
  - IT Components, Petrochemicals Trading
  - · Provide consolidated SCM solution

Trading/

**New Biz** 

**Future Biz** 

- Develop Eco&Green Project
  - Invest, operate renewable energy power plant
  - Hasang (Indonesia, Hydropower)
     Poseung Green Power (Korea, Biomass)
  - **♦** Invest in Infra project
    - · Power plant, Chemical(PE/PP) Plant
  - Diversify Business Portfolio
    - Lower the profit concentration of Resources business
- Invest in materials, distribution/service to maximize business competitiveness
- Decided to take over Hankuk Glass Industries (March '22)
- Develop capability in venture investment
- Contribute to the synergy of LX Group

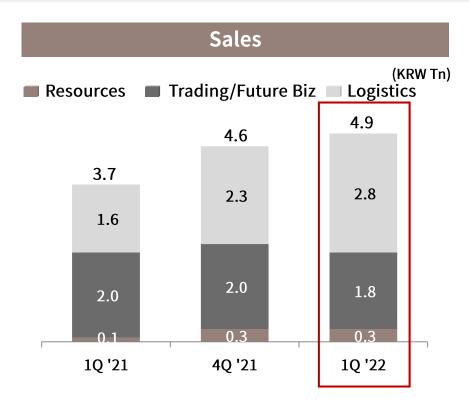


LX International

Resources

Logistics

### 1Q'22 Results



- **□ YoY +1.2**  $(3.7 \rightarrow 4.9)$ 
  - Strong commodity prices and production increase
  - Strong freight rates and volume growth
- $\square$  **QoQ +0.3** (4.6  $\rightarrow$  4.9)
  - Strong freight rates and volume growth

### **Profit/Loss**

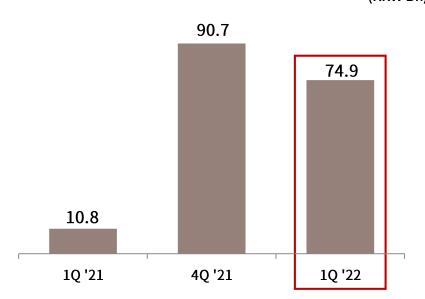
(KRW Bn)

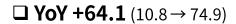
				(r	KKW DII)
Items	1Q '21	4Q '21	1Q '22	YoY	QoQ
Operating Profit	113.3 3.1%	207.6 4.6%	245.7 5.0%	+117%	+18%
EBITDA	156.7 4.3%	258.3 5.7%	298.1 6.1%	+90%	+15%
Profit Before Tax	130.8	211.5	301.6	+131%	+43%
Net Profit	97.8	153.3	223.1	+128%	+46%

#### Resources

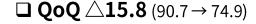
#### **Operating Profit**

(KRW Bn)

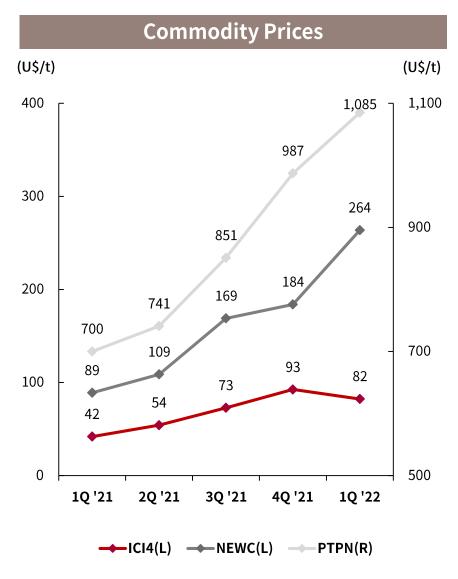




Strong commodity prices and production increase



Decrease in Indonesian coal(ICI4) price



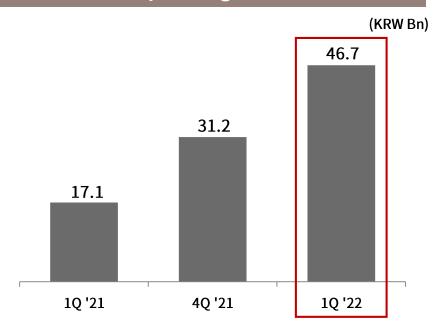
<sup>\*</sup>ICI4: Argus, GAR 4,200kcal

<sup>\*</sup>NEWC: Globalcoal, GAR 6,322kcal

<sup>\*</sup>PTPN: PT Perkebunan Nusantara CPO Tender Price

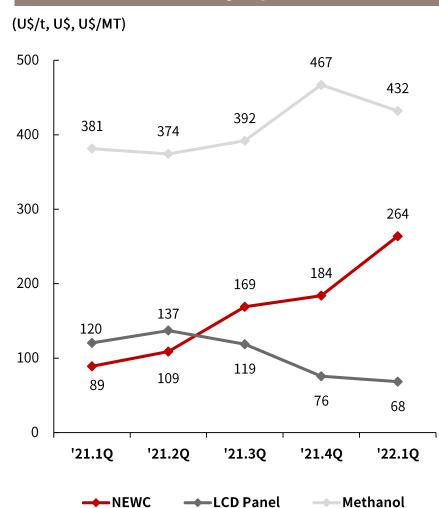
### **Trading/Future Biz**





- $\Box$  YoY +29.6 (17.1  $\rightarrow$  46.7)
  - Increase in resources trading profit
  - Increase in petrochemicals trading profit
- $\Box$  **QoQ +15.5** (31.2  $\rightarrow$  46.7)
  - Increase in resources trading profit

### **Prices of major products**



\*NEWC: Globalcoal, GAR 6,322kcal \*LCD Panel: DSCC, 43" FHD Price

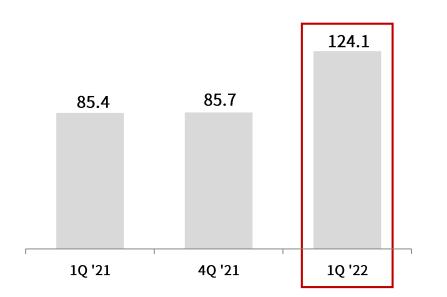
\*Methanol: Platts, CFR Korea

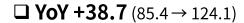


## **Logistics**

#### **Operating Profit**

(KRW Bn)

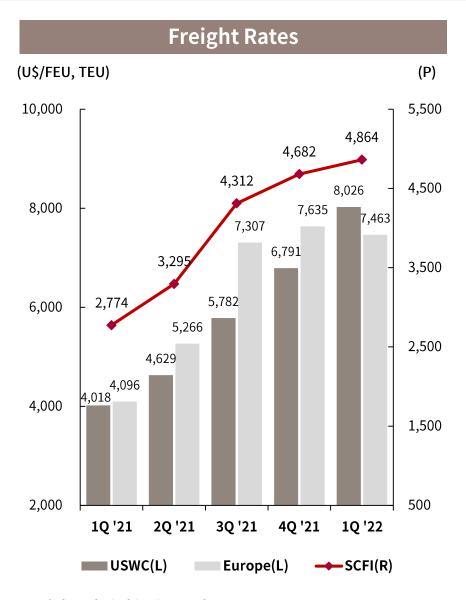




Strong freight rates and volume growth

$$\square$$
 **QoQ +38.4** (85.7  $\rightarrow$  124.1)

Increase in facility logistics volume



<sup>\*</sup>Shanghai Shipping Exchange



# **Financial Highlights**

Financial Po	ositions		Financial Ratio
(KRW Bn)	<u>'21</u>	<u>1Q '22</u>	<u>'21</u> 1Q '22
Assets	6,746.9	7,560.2	1000/
Cash & Cash Equivalents	841.9	947.8	199% Total Liabilities / 183% +16%p
Trade Receivables	1,653.5	1,884.3	Total Liabilities/ Shareholder's Equity
Inventories	1,021.2	1,072.9	
Investments/Intangible Assets	1,246.2	1,325.4	
Others	1,984.1	2,329.8	Interest Bearing 57% +6%p
Liabilities	4,362.7	5,032.8	Liabilities/ Shareholder's Equity
Trade Payables	1,619.8	1,595.4	
Borrowings	1,357.8	1,586.3	
Others	1,385.1	1,851.1	24%
Shareholders' Equity	2,384.2	2,527.4	Net Interest 21% +3%p
Capital Stock	193.8	193.8	Bearing Liabilities/ Shareholder's Equity
Surplus, etc.	2,190.4	2,333.6	
Net Borrowings <sup>1)</sup>	495.8	618.5	

<sup>1)</sup> Net Borrowings = Borrowings - (Cash & Cash Equivalents + Short term financial instrument)



## **Balance Sheet (K-IFRS Consolidated)**

(KRW Bn)

Items		2022			
items	1Q	2Q	3Q	4Q	1Q
Assets	6,039.1	6,405.9	6,860.8	6,746.9	7,560.2
Current Assets	3,745.6	4,079.8	4,473.3	4,376.6	5,066.7
Cash & Cash Equivalents	653.1	648.5	716.2	841.9	947.8
Trade Receivables	1,628.2	1,674.5	1,821.8	1,653.5	1,884.3
Inventories	858.2	1,169.1	1,152.7	1,021.2	1,072.9
Other Current Assets	606.1	587.7	782.6	860.0	1,161.7
Non-Current Assets	2,293.5	2,326.1	2,387.5	2,370.3	2,493.5
Tangible Assets	766.2	769.4	786.9	806.5	874.0
Investments	467.5	500.7	541.8	496.5	548.1
Intangible Assets	704.9	707.9	715.5	749.6	777.3
Other Non-Current Assets	354.9	348.1	343.3	317.7	294.1
Liabilities	4,173.7	4,427.1	4,639.7	4,362.7	5,032.8
Current Liabilities	3,098.6	3,407.9	3,649.3	3,431.0	3,795.6
Trade Payables	1,935.2	2,033.6	1,945.4	1,619.8	1,595.4
Short-term Borrowings	211.0	429.4	618.5	416.0	402.5
Current Portion of Bonds and Long-Term Borrowings	191.4	217.5	248.4	328.7	308.5
Other Current Liabilities	761.0	727.4	837.0	1,066.5	1,489.2
Non-Current Liabilities	1,075.1	1,019.2	990.4	931.7	1,237.2
Bonds Payables	309.4	219.5	269.4	269.5	538.7
Long-term Borrowings	511.7	531.3	443.7	343.6	336.7
Other Non-Current Liabilities	254.0	268.4	277.3	318.6	361.8
Equity	1,865.4	1,978.8	2,221.1	2,384.2	2,527.4



## **Income Statement (K-IFRS Consolidated)**

(KRW Bn)

7 8	2021				2022	
구 분	1Q	2Q	3Q	4Q	Total	1Q
Sales	3,685.2	3,956.0	4,494.8	4,550.6	16,686.5	4,918.1
Cost of Sales	3,425.7	3,663.7	4,120.0	4,125.8	15,335.1	4,494.3
Gross Profit	259.5	292.3	374.8	424.8	1,351.4	423.8
SG&A Expenses	146.2	166.5	165.2	217.2	695.2	178.1
Operating Profit	113.3	125.8	209.6	207.6	656.2	245.7
Non-Operating Profit	17.5	26.2	30.8	3.9	78.5	55.9
Finance Income/Costs	(2.2)	(9.6)	(0.1)	(4.7)	(16.6)	(0)
Gain(loss) of Equity Method	20.7	34.1	34.2	0.6	89.7	52.4
Other Income and Expenses	(1.0)	1.7	(3.3)	8.0	5.4	3.5
Profit Before Tax	130.8	152.0	240.4	211.5	734.7	301.6
Income Tax	33.0	41.0	62.2	58.2	194.4	78.5
Net Profit	97.8	111.0	178.2	153.3	540.3	223.1
Owners of the Parent	61.1	76.2	120.5	92.2	350.1	154.4
Non-Controlling Interests	36.7	34.8	57.7	61.1	190.2	68.7