#### LX International

# Future in **Business Solution**

LX International

## Contents

| About LX                  | Management Philosophy<br>Jeong-Do Management<br>CI Story<br>Major Affiliates<br>History<br>Global Networks |  |  |
|---------------------------|--|--|--|
| About<br>LX International | Vision<br>History<br>Business Area   | Natural Resources Development<br>Trading Business<br>New Growth Business<br>Strategic Development Business |  |
|                           | Global Networks<br>ESG Managemer   |  |  |

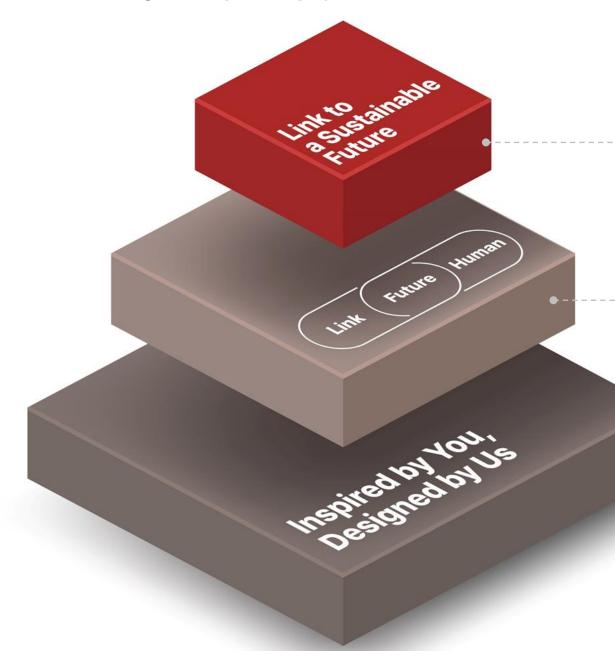
**APPENDIX** Financial Highlight

# About LX Link to a Sustainable Future

Management Philosophy Jeong-Do Management CI Story Major Affiliates History Global Networks

Founded in 1947, LX is a company that represents Korea as it creates new values by connecting advanced technology with the customer's life based on the Lucky heritage that has changed the customers' life just like the first unbreakable plastic in Korea.

Along with LX International, the affiliates of LX include LX Pantos, LX Glas, Poseung Green Power, LX Hausys, LX Semicon, LX MMA, LX MDI and LX Ventures. Covering many different business fields such as trading, logistics, construction materials, semiconductor, and petrochemical industry, LX has positioned itself as a leading company in the market. Especially, with Natural Resources Development, Trading, eco-friendly Green, and promising New Growth sectors as its main business domains, LX International has been establishing partnerships with many different clients over the world, while at the same time creating the future of business solutions through the development and provision of highly differentiated customer value. Our management philosophy is to be 'the link to a sustainable future'.



#### Philosophy

## The identity and ultimate goal that encompasses LX's philosophy and spirit

 Furthering the humanitarian legacy of our parent company by linking advanced technology to consumers' lives
 Creating new value by linking to a sustainable future through innovation

#### **Core Value**

The most important values embracing the management principles of LX and the business scope of our subsidiaries

The core value of LX is 'Link, Future, Human'

#### **Promise**

#### The will and attitude to fulfill our philosophy

Discovering opportunities to create future values that generate value based on the lives of our customers

 Developing solutions that utilize LX's technology and innovation to create solutions that generate future value

• • •

Jeong-Do Management, based on ethical management, is the LX code of conduct encourages continuous skill development to promote fair business practices.



• • •



"Link to a Sustainable Future"



LX

#### Symbol

The red square is a reimagination of the parent group's heritage, symbolizing our humanitarian philosophy.

The curved, white line signifies the "Lucky Linked Wave," which means the flowing link to a sustainable future.

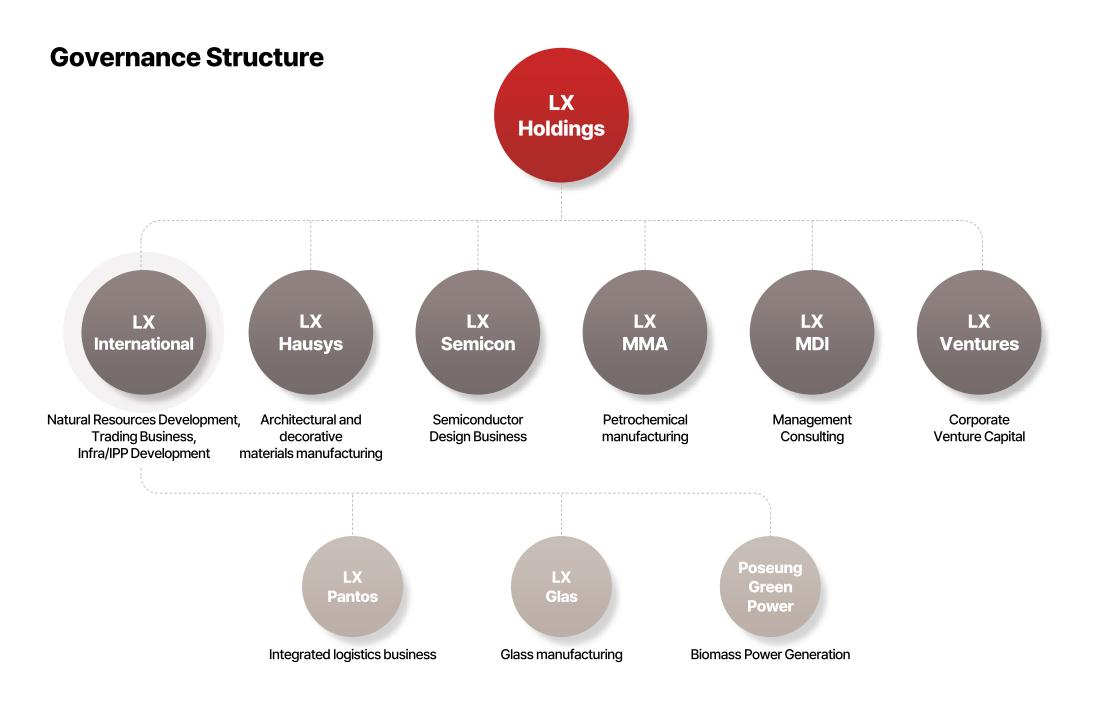
The dynamic lines of varying thickness mirror a dynamic, innovative, and creative approach to challenges.

#### Logo

In 'LX,' 'L' means 'Link' and 'X' means 'infinite possibilities for the future (variable X), a sustainable future.'

The ascending, diagonal line in the LX font design portrays a leap into the future.

The 'X' was inspired by the Hanja character  $\land$ , embodying the steady growth of diverse values.



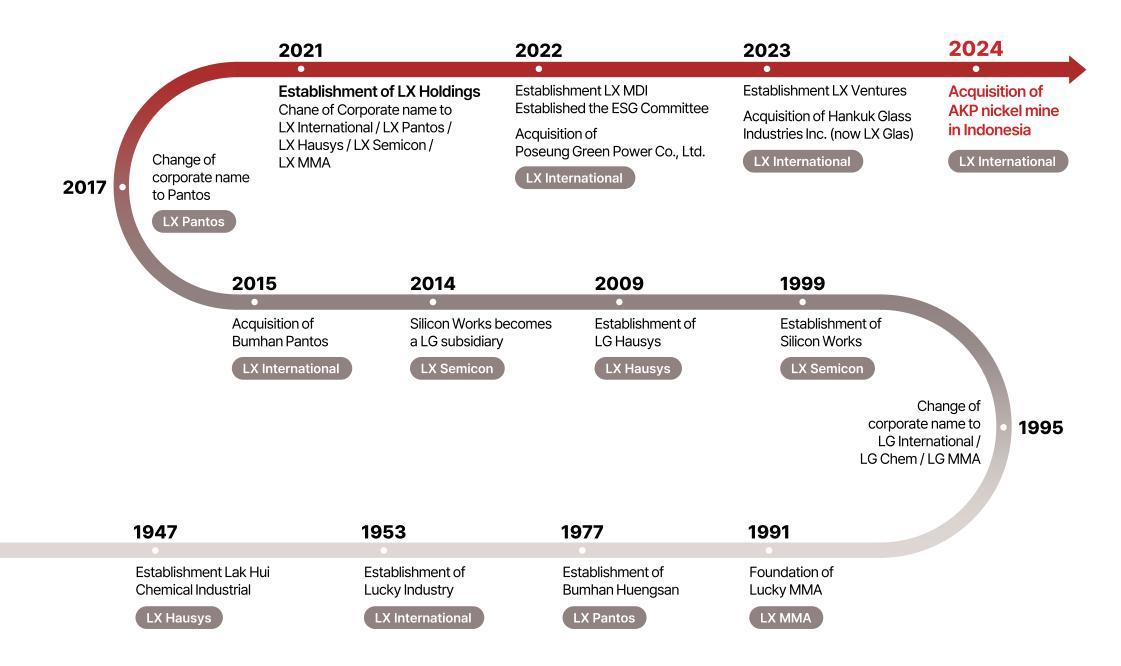
LX Semicon

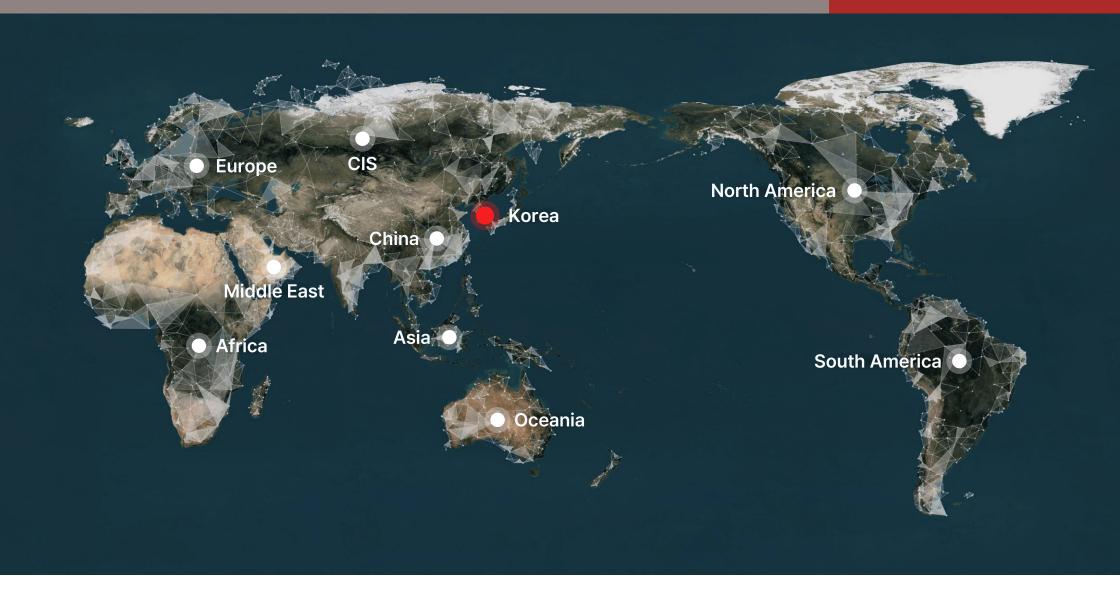
LX MMA

420

1,640

#### **Business Performance** (2023) Number of Employees (2023) 6 Sales: 15,800 (Unit : million USD) Total : 16,180 11,119 LX International (subsidiaries included) LX Hausys 2,701 LX Semicon 1,457 LX Hausys 3,720 LX MMA 524 LX LX International 200 (subsidiaries included) 10,400 Solution USD) (Unit : million USD) LX International (subsidiaries included) 332 84 LX Hausys LX Semicon 99 \* Business performance and number of employees of LX Holdings are not included LX MMA -11





Overseas Corporations



Overseas Branches



Investment Assets



## About LX International

#### **Future in Business Solution**

| Vision<br>History |  |
|-------------------|--|
| Business Area 🔸   | Natural Resources Development<br>Trading Business<br>New Growth Business<br>Strategic Development Business |
| Global Networks   |  |

**ESG Management** 

Since its inception as 'Lucky Industry Corporation' in 1953, LX International has persistently reinvented itself and made progress. Through the journey from 'Bando Corporation', 'Lucky Goldstar International', 'LG International Corp' to LX International, we have laid the foundation for trade in Korea and gone hand in hand with the nation's economic development.

Now, we are gearing up to become a global trading company that provide a full suite of services across the entire value chain ranging from trading to business development, investment to financing & raw material supply to logistics. We are looking to further raise our brand reputation as well as to continue the innovation and growth based on over 50 business hubs around the globe. LX International has contributed to the competitiveness of our customers by delivering values that live up to their expectation. We will shape a future of business solution through the identification and provision of differentiated customer value.

## **Future in Business Solution**



## Vision

We lead the way to a brighter future through business solutions that preemptively resolve out customers' pain points and build differentiated customer values.



### Mission

- We provide key resources indispensable to humanity.
- We develop innovative business platforms and solutions.
- We help our customers reach new heights.



## **Principles**

- We remain sensitive to our customers' needs.
- We never stop challenging conventions and pushing the boundaries.
- We continue to sharpen our competitive edge and strive for progress.
- We break down organizational barriers and inspire others.

LX International was founded in 1953 as 'Lucky Industry Corporation' and has been changing and growing ever since, and has been building Korea's trade foundation and sharing the trajectory of national economic development and growth. Based on the vision of Future in Business Solution, we will do our best to create customer value and enhance business value in order to leap to the next level.

| 1953<br>~ 1999<br><b>0</b>  | 2000<br>~ 2009<br><b>0</b>   | 2010<br>~ 2019<br><b>0</b>   | 2020<br>~ Present  |
|---|--|--|--|
| 1953. 11. Lucky Industry Corp. is<br>established<br>1976. 11. Designated as a general<br>trading company  | 2003. 11. Won the Tower of<br>Export of 15 billion<br>dollars on 40th Trade<br>Day<br>2004. 05. Order received for   | <ul> <li>2011. 09. Began production in<br/>Wantugou coal mine at Inner<br/>Mongolia in China</li> <li>2012. 03. Order received for<br/>modernization of oil refinery</li> </ul>  | <ul> <li>2020. 01. Began commercial operation of<br/>Hasang hydroelectric power<br/>plant in Indonesia</li> <li>10. Won the excellent ESG<br/>company award 2020 in the</li> </ul> |
| <ol> <li>Won the Tower of 100 million<br/>dollars export and Gold Tower<br/>Industrial Decoration on 13th<br/>Export Day</li> <li>1983. 03. Signed an agreement on<br/>taking part in development of<br/>thermal coal in Queensland in<br/>Australia</li> </ol> | 2004. 03. Order received for<br>Polypropylene plant of<br>180 million dollars in<br>Oman<br>2006. 02. Order received for<br>Aromatics Plant of 1.5<br>billion dollars in Oman<br>2009. 02. Began production in | <ul> <li>plant of 530 million dollars in<br/>Turkmenistan</li> <li>2014. 05. Order received for<br/>petrochemical plant 3.4 billion<br/>dollars in Turkmenistan</li> <li>07. Constructs a Coal-to-<br/>Chemicals Plant in China and</li> </ul> | 2021. 07. Change the corporate name 'LG<br>International' to 'LX International'<br>12. Won a Tin Tower Industrial<br>Decoration on 58th Trade day                                  |
| 1995. 01. Company name changed to LG<br>International Corp.<br>11. Won the Gold Tower Industrial<br>Decoration on 22nd Export<br>Day  | MPP coal mine in<br>Indonesia<br>11. Ventured into the Palm<br>Oil plantation business<br>in Indonesia   | 2015. 05. Acquisition of controlling stake<br>in Pantos Logistics<br>2016. 09. Began production in GAM coal  | <ul> <li>2022. 10. Acquisition of Poseung Green<br/>Power Co., Ltd.</li> <li>11. Acquired 'A' grade in KCGS ESG<br/>evaluation for 3 consecutive<br/>years</li> </ul>              |
| 1998. 07. Order received for Oil refinery<br>from Qatar, amount of seven<br>hundred million dollars   | 12. Order received for Gas<br>treatment Plant of 1.5<br>billion dollars in<br>Turkmenistan   | mine in Indonesia<br>2018. 09. Acquired an equity for a couple<br>of Palm Plantation in Indonesia  | 2023. 01. Acquisition of Hankuk Glass<br>Industries Inc.(now LX Glas)<br>2024. 01. Acquisition of AKP nickel mine<br>in Indonesia  |

LX International contributes to our customers' competitiveness by providing value that exceeds their expectations. We are building a stable business portfolio by organically linking various businesses and actively expanding to new businesses. In order to prepare for a sustainable future, we are endeavoring to expand our new promising businesses in line with the ESG trends.

Natural Resources Development

Trading Business

New Growth Business

Strategic Development Business

## **Natural Resources Development**

We provide indispensable resources essential to mankind

LX International currently operates the coal businesses in Indonesia, China, Australia, and others.

Taking advantage of our capabilities built through the extensive experiences of mine development and operation, we have expanded our business into promising mineral resources sector, such as nickel, critical materials for the secondary battery.

We are also a reliable supplier of crude palm oil (CPO) to Indonesia and other global markets, owning three palm oil plantations.

#### Mine investment and development

Development of prospective mineral resources, including nickel, lithium, silica, and more
 Expanding the value chain of the secondary battery industry through investment in nickel mines and smelters

Investment/development/operation of a nickel mine, three coal mines

#### Mining asset investment status

|                                 | Nickel    | Coal      |           |         |  |
|---------------------------------|-----------|-----------|-----------|---------|--|
|                                 | AKP       | GAM       | Ensham    | Xinzhen |  |
| Location                        | Indonesia | Indonesia | Australia | China   |  |
| Equity ratio                    | 60%       | 60%       | 15%       | 30%     |  |
| Annual output<br>(million tons) | 1.8       | 14        | 3.3       | 6       |  |

#### **Operation of the palm plantation**

- Investment/development/operation of three palm plantations in Indonesia
- Production/distribution of Crude Palm Oil(CPO)

#### **Palm plantation investment status**

|                                  | Palm      |           |           |
|----------------------------------|-----------|-----------|-----------|
|                                  | PAM       | TBSM      | GUM       |
| Location                         | Indonesia | Indonesia | Indonesia |
| Equity ratio                     | 100%      | 100%      | 100%      |
| Annual output<br>(thousand tons) | 91        | 58        | 41        |

## **Trading Business**

We contribute to enhancing competitiveness of customers by providing differentiated value

In association with the resource business, LX International also serves as a trader of nickel, coal and CPO(Crude Palm Oil). In the case of industrial materials, we are laying the foundation for a stable supply chain through various efforts such as equity investments and securing the rights to off-take, and furthermore, we are exploring growth engines in the eco-friendly materials sector in preparation for the transition to a decarbonized society. In addition, we provide differentiated value to our customers through the IT parts transaction support services that optimize the cost structure, such as the Supply Chain Management Integrated Solution 'VMI'.

#### Natural resources & materials trading

- Stable trading based on investment assets in the field of natural resources
- Investment and operation of petrochemical plants and steel processing centers
- Expanding business into eco-friendly materials sectors such as secondary batteries and EV components

#### Investment assets in natural resources and raw materials trading

| latural ı<br>aw ma | resources &<br>terials |        | Industria | l materials                          |               | Eco-frie                                    | ndlymater     | ials   |
|--------------------|------------------------|--------|-----------|--------------------------------------|---------------|---|---------------|--|
|                    | PT.AKP                 | Nickel |           | urea fertilizer<br>plant             | Urea<br>Korea |   | Korea LX Glas | Eco-<br>friendly   |
|                    |                        |        | China     | LG Bohai plant                       | PVC           |   |               | Glass  |
|                    | PT.GAM                 | Coal   | onina     | Tianjin Steel<br>Processing<br>plant |               | Materials of<br>Secondary<br>batteries & EV | Nickel        |  |
| Indo<br>nesia      | PT.PAM                 |        | Vietnam   | Haiphong<br>Steel                    | Steel         |   |               | semi-<br>finished<br>products,<br>lithium,<br>bauxite,<br>etc. |
|                    | PT.TBSM                | СРО    | vietnam   | Processing<br>plant                  |               |   | eries & EV    |  |
|                    |                        | -      | India     | POSCO-IPPC                           |               |   |               |  |
|                    | PT.GUM                 |        | Poland    | POSCO-PWPC                           |               |   |               |  |

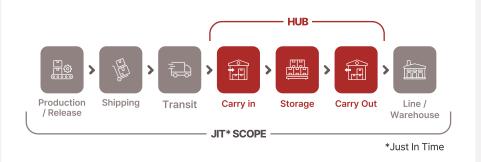
#### IT parts transaction support service



Provide logistics/inventory management services

Provide financing and the risk management service

#### VMI(Vendor Management Inventory) service flow chart



## **New Growth Business**

We establish independent business models in promising fields

LX International is developing new business ventures and strategic footholds focusing on promising fields that align with the ESG trend. We participate in domestic and international eco-friendly projects and undertake initiatives in resource circulation and carbon reduction, striving to create a sustainable growth model in the next-generation industry sectors.

#### **Infrastructure Business**

- Operation and management of infrastructure assets such as China's urea fertilizer plant and others
- Establishment of new business and the discovery of business opportunities to enter into the new markets of Middle East, India, etc.
- Exploration of business opportunities in the e-fuel of HVO (Hydrotreated Vegetable Oil), etc. as the next energy resource

#### **Independent Power Project Business**

- Operation and management of energy power plant assets in Oman, China, etc.
- Promotion of new and renewable energy power plants such Korea's biomass, Indonesia's hydropower and solar energy plants, etc.
- Acquirement and commercialization of CERs (Certified Emission Reductions) based on the eco-friendly business of new and renewable energy power plants, etc.

#### **Investments for New Growth Businesses**

| Item     | Urea Fertilizer Plant  | Wuwei Cogeneration Plant | Musandam Gas Plant | Hasang Hydropower Plant | Poseung Biomass Plant |
|----------|------------------------|--------------------------|--------------------|-------------------------|-----------------------|
| Country  | China                  | China                    | Oman               | Indonesia               | Korea                 |
| Product  | Prilled Urea           | Electricity              | Electricity        | Electricity             | Electricity           |
| Capacity | 1.05 million tons/year | 700MW                    | 120MW              | 41MW                    | 43MW                  |

## **Strategic Development Business**

We are prioritizing the critical minerals and materials for secondary batteries as a Strategic Development Business

LX International aims to expand the value chain of the secondary battery/EV industry based on its capabilities in resource development, trading, and project organizing. In the upstream, we strive to become a specialized company in the development and investment of critical minerals.

In the midstream, we aim to establish ourselves as a major supplier of secondary battery materials.

In the downstream, leveraging our existing expertise and know-how, we seek to explore additional business opportunities such as the recycling of used batteries and integrated management services for key materials/components supply chain(Vendor Managed Inventory), along with overseas sourcing and trading.

#### Investment in critical minerals related to secondary battery

Nickel: Acquisition of AKP mine in Indonesia (January 2024)

Seeking opportunities in lithium(Australia, Canada, Brazil), graphite(Vietnam), silica(India), phosphorite(Morocco), bauxite(Africa) etc.

#### **AKP Mine Overview**

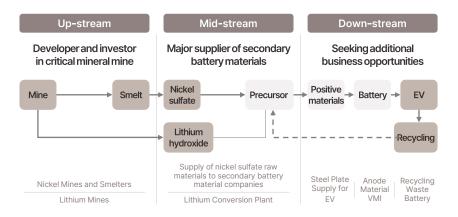
|                                | Contents                  | etc.   |
|--------------------------------|---------------------------|--|
| Types of minerals              | nickel ore                |  |
| Location                       | Sulawesi,<br>Indonesia    | Adjacent to Large-<br>scale Nickel Smelting<br>Complex |
| Equity Ratio                   | 60%                       | off-take(100%)   |
| the amount of minable minerals | 36 million<br>tons        | 1.6% nickel content standard                           |
| Production<br>/ year           | 2.0 million tons<br>('23) | 3.7 million tons<br>('28)                              |



#### **Business Strategy**

- Expansion of secondary battery industry value-chain through additional investment in assets such as mines and smelters
- Provision of intermediate goods trading for secondary battery material companies in connection with asset investment

#### Business roadmap in Secondary battery area





#### Headquarters and subsidiaries

- Headquater(Seoul)
- subsidiaries : LX Pantos(Seoul) LX Glas(Seoul. Gunsan) Poseung Green power (Pyeongtaek)

#### Regional Strongholds 3

- · Indonesia Region Rep. · India & Middle East Rep.
- · China Region Rep.
  - Hong Kong
    - China
      - U.S.A

**Overseas** 

• Japan

Singapore

**Corporations** 6

• Europe(Germany)

#### **Overseas Branches 21**

| Beijing     | <ul> <li>Bangkok</li> </ul>  | • Jakarta                        |
|-------------|------------------------------|----------------------------------|
| Ordos       | <ul> <li>Dubai</li> </ul>    | <ul> <li>New Delhi</li> </ul>    |
| Guangzhou   | <ul> <li>Muscat</li> </ul>   | <ul> <li>Qingdao</li> </ul>      |
| Shenzhen    | <ul> <li>Moscow</li> </ul>   | <ul> <li>Lanzhou</li> </ul>      |
| Ho Chi Minh | <ul> <li>Ashgabat</li> </ul> | <ul> <li>Yangon</li> </ul>       |
| Hanoi       | <ul> <li>Istanbul</li> </ul> | <ul> <li>Yakutsk</li> </ul>      |
| Taipei      | <ul> <li>Mumbai</li> </ul>   | <ul> <li>Buenos Aires</li> </ul> |
|             |                              |                                  |

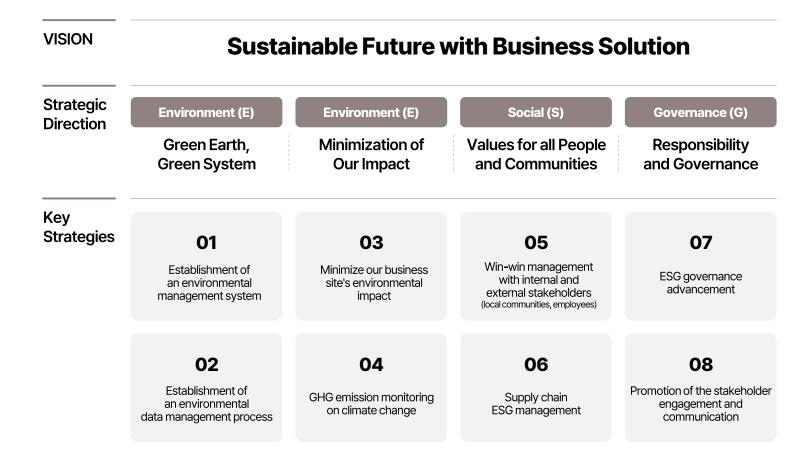
#### Investment Assets 19

- PT.AKP, Indonesia • Xinzhen mine, China
- PT.GAM, Indonesia Tianjin Steel Processing
- plant, China • PT.MPP, Indonesia
- Wuwei co-generation • PT.PAM, Indonesia
- power plant, China PT.TBSM, Indonesia
- Urea fertilizer plant, China • PT.GUM, Indonesia
- LG Bohai PVC plant, China PT.BNE, Indonesia

- Hiphong steel processing plant, Vietnam
- POSCO-IPPC, India
- POSCO-PWPC, Poland
- Sakha Center, Russia
- · Ensham mine, Australia
- LNG Project, Qatar
- Musandam power plant, Oman

#### **ESG Management System**

LX International's ESG Vision is a clear demonstration of our commitment to the creation of a new customer value and full-fledge ESG management in pursuit of sustainable future. We will step up our ESG management in collaboration with all stakeholders, seeking shared growth with them.





#### **Social Contribution Activities**

LX International aims to fulfill its corporate social responsibility through an array of social contribution activities linked to the company's core competencies with the aim of 'life together'. In order to reflect the characteristics of the local community, we have established a social contribution plan and support direction by dividing it into domestic and global activities.

#### **Domestic social contribution**

#### Activities centered around the core values of LX Group, focusing on 'future' and 'human'

Domestic social contribution activities have been carrying out activities in connection with local communities, focusing on "people-centered values" to live harmoniously with the "future" generations.

LX International operates an in-house volunteer group 'LEXT' to support employee participation in volunteer activities, donations, economic support, talent donations, and environmental / safety protection initiatives.



#### **Global social contribution**

## Collaborative activities with local communities near the overseas business sites for a 'shared life'

We operate overseas workplaces and fulfill our corporate social responsibilities by involving in various activities as well as community development through local job creation.

In particular, Indonesian workplaces are promoting 'life together' and win-win with local communities, such as strengthening the local infrastructure, restoring the natural environment, and supporting residents in the event of a disaster.



# APPENDIX

Financial Highlights

### **Balance Sheet (Consolidated)**

| (Unit : 100 thousand USD) | 2021   | 2022   | 2023   |
|---------------------------|--------|--------|--------|
| Asset                     | 58,955 | 59,747 | 61,247 |
| Current assets            | 38,242 | 34,693 | 30,901 |
| Non-current assets        | 20,712 | 25,054 | 30,348 |
| Liabilities               | 38,121 | 36,244 | 37,692 |
| Current liabilities       | 29,980 | 22,718 | 19,981 |
| Non-current liabilities   | 8,141  | 13,526 | 17,716 |
| Equity                    | 20,833 | 23,503 | 23,556 |



| (Unit : 100 thousand USD) | 2021    | 2022    | 2023    |
|---------------------------|---------|---------|---------|
| Sales                     | 146,192 | 145,203 | 111,186 |
| Gross profit              | 11,840  | 14,207  | 10,538  |
| Operating Profit          | 5,749   | 7,473   | 3,318   |
| Non-operating profit      | 688     | 1,298   | -692    |
| Profit before tax         | 6,437   | 8,771   | 2,626   |
| Net Income                | 4,734   | 6,032   | 1,483   |



## Thank you

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