

3Q 2020 Earning Release

30 October, 2020



This company has adopted its financial statements under Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on internally audited figures and final figures may change due to the results of independent auditors' review.

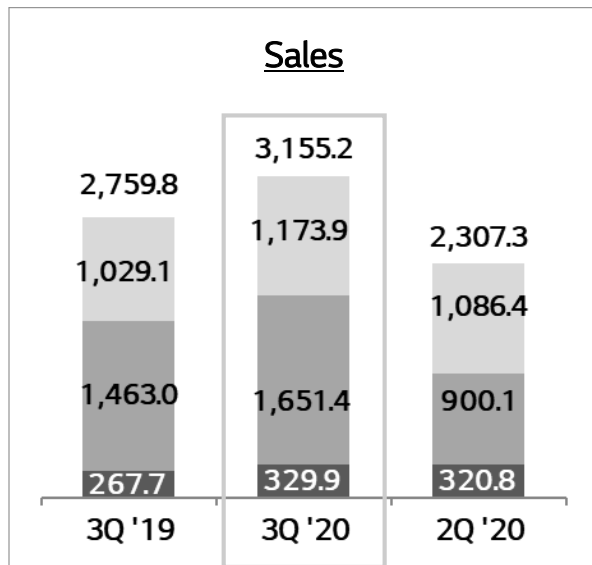
3Q '20 Results

(KRW Bn)	3Q '19	YoY	3Q '20	QoQ	2Q '20
Sales	2,759.8	+14.3%	3,155.2	+36.7%	2,307.3
Operating Profit	29.2	+19.5%	34.9	+15.6%	30.2
Profit Before Tax	11.8	+165.3%	31.3	+10.6%	28.3
Net Profit	9.0	+358.9%	41.3	+95.7%	21.1

3Q '20 Results

■ Energy/Palm ■ Industrial/Solutions ■ Logistics

(KRW Bn)



[YoY +395.4]

Energy/Palm +62.2 (Start of CPO trading)

Industrial/Solutions +188.4 (Volume increase in IT trading)

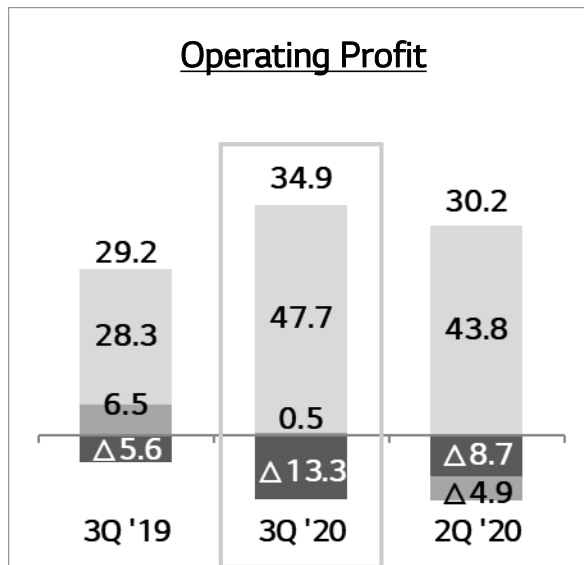
Logistics +144.8 (Volume increase in air freight/W&D)

[QoQ +847.9]

Energy/Palm +9.1 (Volume increase in CPO trading)

Industrial/Solutions +751.3 (Volume increase in IT trading)

Logistics +87.5 (Volume increase in sea freight/W&D)



[YoY +57]

Energy/Palm Δ7.7 (Weak coal prices)

Industrial/Solutions Δ6.0 (Decrease in exchange rate)

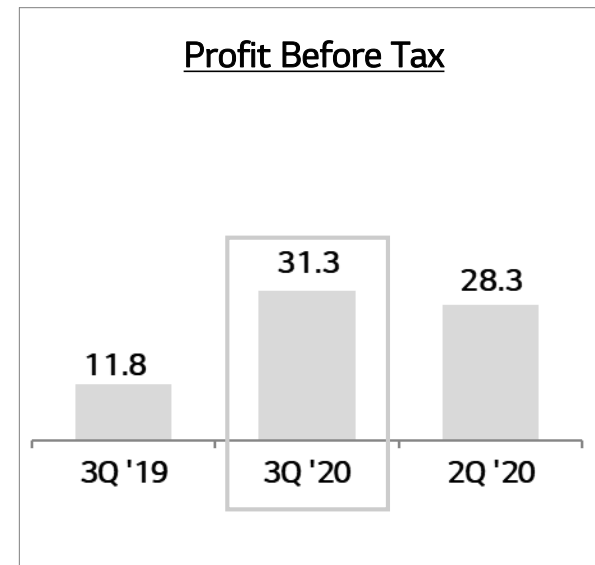
Logistics +19.4 (Increase in air freight volume/W&D profit)

[QoQ +4.7]

Energy/Palm Δ4.6 (Weak coal prices)

Industrial/Solutions +5.4 (Increase in petrochemicals prices and volume increase in IT trading)

Logistics +3.9 (Volume increase in sea freight/W&D)



[YoY +19.5]

Operating Profit +5.7

Non-Operating Profit +13.8

[QoQ +3.0]

Operating Profit +4.7

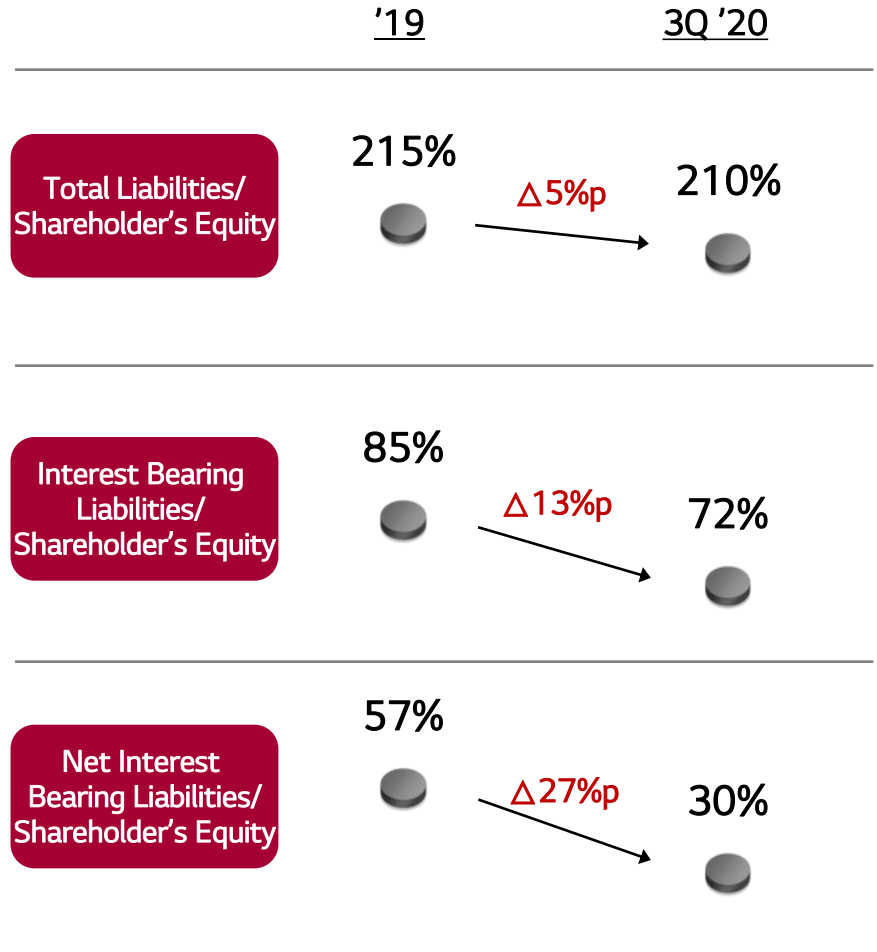
Non-Operating Profit Δ1.7

Financial Highlights

Financial Positions

(KRW Bn)	'19	3Q '20
Assets	4,876.0	5,660.3
Cash & Cash Equivalents	423.6	762.0
Trade Receivables	994.1	1,372.2
Inventories	519.3	626.3
Investments/Intangible Assets	1,261.0	1,231.5
Others	1,678.0	1,668.3
Liabilities	3,327.4	3,832.3
Trade Payables	1,104.0	1,471.1
Borrowings	1,314.8	1,311.3
Others	908.6	1,049.9
Shareholders' Equity	1,548.6	1,828.0
Capital Stock	193.8	193.8
Surplus, etc.	1,354.8	1,634.2
Net Borrowings ¹⁾	884.6	545.3

Financial Ratio



1) Net Borrowings = Borrowings - (Cash & Cash Equivalents + Short term financial instrument)

Balance Sheet (K-IFRS Consolidated)

(KRW Bn)

Items	2019				2020		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Assets	5,696.1	5,670.2	5,597.2	4,876.0	5,333.0	5,423.4	5,660.3
Current Assets	2,981.6	3,005.8	2,887.2	2,484.0	2,920.4	3,022.4	3,287.1
Cash & Cash Equivalents	352.2	368.9	301.4	423.6	677.1	772.0	762.0
Trade Receivables	1,224.5	1,182.1	1,205.6	994.1	1,098.3	1,040.3	1,372.2
Inventories	628.0	748.7	732.7	519.3	547.8	651.6	626.3
Other Current Assets	776.9	706.1	647.5	547.0	597.2	558.5	526.6
Non-Current Assets	2,714.5	2,664.4	2,710.0	2,392.0	2,412.6	2,401.0	2,373.3
Tangible Assets	836.7	814.0	819.8	764.6	795.8	806.2	798.6
Investments	602.0	624.7	618.2	534.1	512.6	505.8	509.6
Intangible Assets	898.2	906.8	921.1	726.9	741.1	732.6	721.9
Other Non-Current Assets	377.6	318.9	350.9	366.4	363.1	356.4	343.2
Liabilities	4,047.1	3,910.3	3,797.7	3,327.4	3,544.3	3,614.7	3,832.3
Current Liabilities	2,646.3	2,619.6	2,447.7	2,126.3	2,382.4	2,352.7	2,626.3
Trade Payables	1,386.4	1,403.2	1,271.4	1,104.0	1,152.4	1,107.4	1,471.1
Short-term Borrowings	119.1	108.4	225.3	136.4	70.5	219.7	119.6
Current Portion of Bonds and Long-Term Borrowings	257.0	321.7	216.8	222.9	307.6	274.1	282.6
Other Current Liabilities	883.8	786.3	734.2	663.0	851.9	751.5	753.0
Non-Current Liabilities	1,400.8	1,290.7	1,350.0	1,201.1	1,161.9	1,262.0	1,205.9
Bonds Payables	389.3	319.4	319.5	319.5	249.7	389.2	359.2
Long-term Borrowings	702.4	677.8	729.2	636.0	617.9	576.1	549.9
Other Non-Current Liabilities	309.1	293.5	301.3	245.6	294.3	296.7	296.8
Equity	1,649.0	1,759.9	1,799.5	1,548.6	1,788.7	1,808.7	1,828.0

Income Statement (K-IFRS Consolidated)

(KRW Bn)

Items	2019					2020			
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	Total
Sales	2,542.7	2,615.1	2,759.8	2,613.3	10,530.9	2,449.8	2,307.3	3,155.2	7,912.3
Cost of Sales	2,353.9	2,416.2	2,584.2	2,463.1	9,817.4	2,263.6	2,135.1	2,977.2	7,376.0
Gross Profit	188.8	198.9	175.6	150.2	713.5	186.2	172.1	178.0	536.3
SG&A Expenses	135.5	148.3	146.4	148.5	578.7	136.3	141.9	143.1	421.2
Operating Profit	53.3	50.6	29.2	1.7	134.8	49.9	30.2	34.9	115.1
Non-Operating Profit	(4.0)	86.4	(17.4)	(275.1)	(210.1)	324.6	(2.0)	(3.6)	319.0
Finance Income/Costs	(11.5)	(11.9)	(14.8)	(11.0)	(49.2)	(19.0)	(12.6)	(15.4)	(47.0)
Gain(loss) of Equity Method	6.6	3.4	0.5	(16.5)	(6.1)	343.5	2.8	(1.3)	345.0
Other Income and Expenses	0.9	94.9	(3.1)	(247.6)	(154.8)	0.1	7.8	13.1	21.0
Profit Before Tax	49.3	137.0	11.8	(273.4)	(75.3)	374.5	28.3	31.3	434.1
Income Tax	(39.9)	35.4	2.8	(58.7)	(60.4)	104.0	7.2	(10.0)	101.2
Net Income	89.2	101.6	9.0	(214.7)	(14.9)	270.5	21.1	41.3	332.9
Owners of the Parent	82.6	88.4	2.0	(144.5)	28.6	256.9	4.9	24.9	286.7
Non-Controlling Interests	6.6	13.2	7.0	(70.2)	(43.5)	13.6	16.2	16.4	46.2