LX International

3Q 2022 Earnings Release

Disclaimer

This company has adopted its financial statements under

Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on internally audited figures and

final figures may change due to the results of independent auditors' review.

Business Overview

Resources

◆ Develop & Operate Mines

- Invest/develop/operate coal mines
  - · GAM (Indonesia, 60%), Xinzhen (China, 30%), Ensham (Australia, 15%)
- Proceeding to develop/operate nickel mine

◆ Produce Crude Palm Oil(CPO)

- Invest, develop, operate palm plantations (22,000 ha)
  - · PAM, TBSM, GUM (Indonesia, 95%)
- Production Crude Palm Oil from company-owned mill

Trading/ Future Biz

◆ Distribute transaction service between buyer-seller

- Resources Trading (Coal, CPO, Nickel)
- IT Components, Petrochemicals Trading
  - · Provide consolidated SCM solution

◆ Expand Eco&Green Project

- Invest, operate renewable energy power plant
  - · Hasang (Indonesia, Hydropower) Poseung Green Power (Korea, Biomass)

◆ Invest in Infra project

- · Decided to invest in Eco&Logis Busan

LX International

Logistics

◆ Provide one-stop integration logistic service on sea, air, land

- Forwarding
  - · Sea: Container cargo, Bulk cargo
  - · Air: Sea/Air-Air linked service
  - · Rail: Provide service for Europe/Central Asia
    - Operate Siberia, China, Manchuria route
- W&D
  - · Operate global logistics center, provide inland logistics service
    - Operate 263 global logistics center (2.5 mil m^2) (Jan '22)

◆ Operate e-commerce logistics platform (e-Pantos)

New Biz

◆ Diversify Business Portfolio

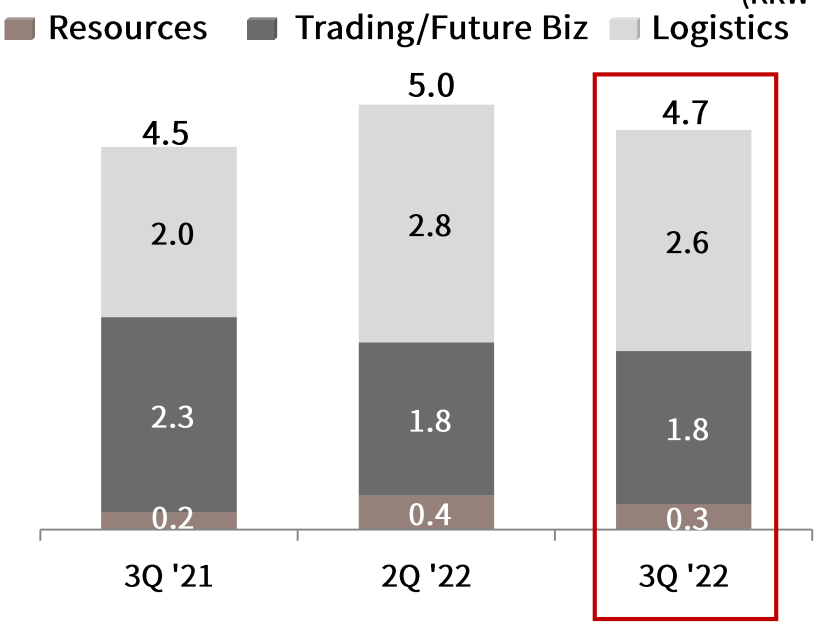
- Alleviate the profit concentration of Resources business
- Invest in materials, distribution/service to maximize business competitiveness
  - · Decided to take over Hankuk Glass Industries (March '22)
- Secure capability in venture investment

◆ Contribute to the synergy of LX Group

3Q ’22 Results

Sales

(KRW Tn)



❑ **YoY +0.2** (4.5 → 4.7)

- Strong coal prices and CPO production increase

❑ **QoQ △0.3** (5.0 → 4.7)

- Decrease in ocean freight rates and volume

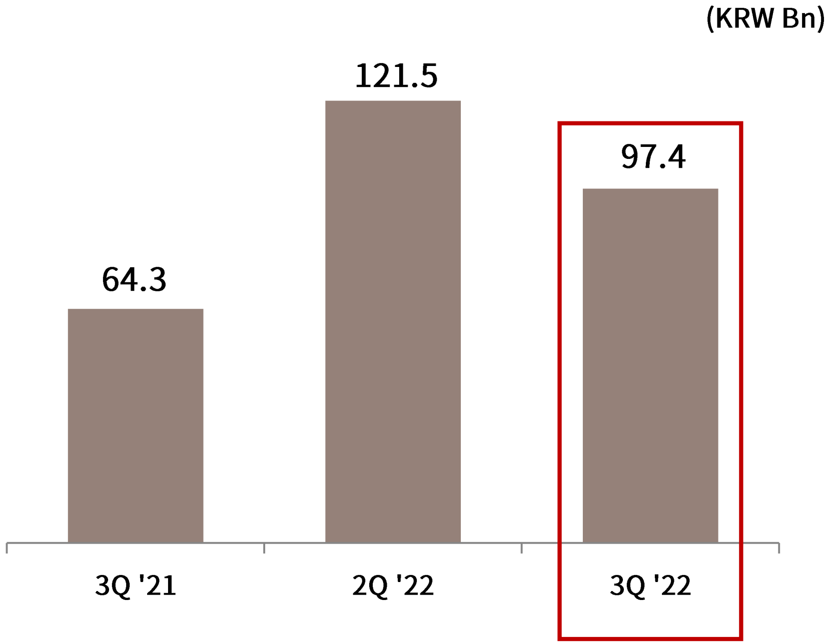
Profit/Loss

(KRW Bn)

Items	3Q ’21	2Q ’22	3Q ’22	YoY	QoQ
Operating Profit	209.6 4.7%	289.4 5.8%	272.6 5.8%	+30%	△6%
EBITDA	257.4 5.7%	346.7 6.9%	336.9 7.2%	+31%	△3%
Profit Before Tax	240.4	332.0	267.0	+11%	△20%
Net Profit	178.2	230.9	247.5	+39%	+7%

Resources

Operating Profit



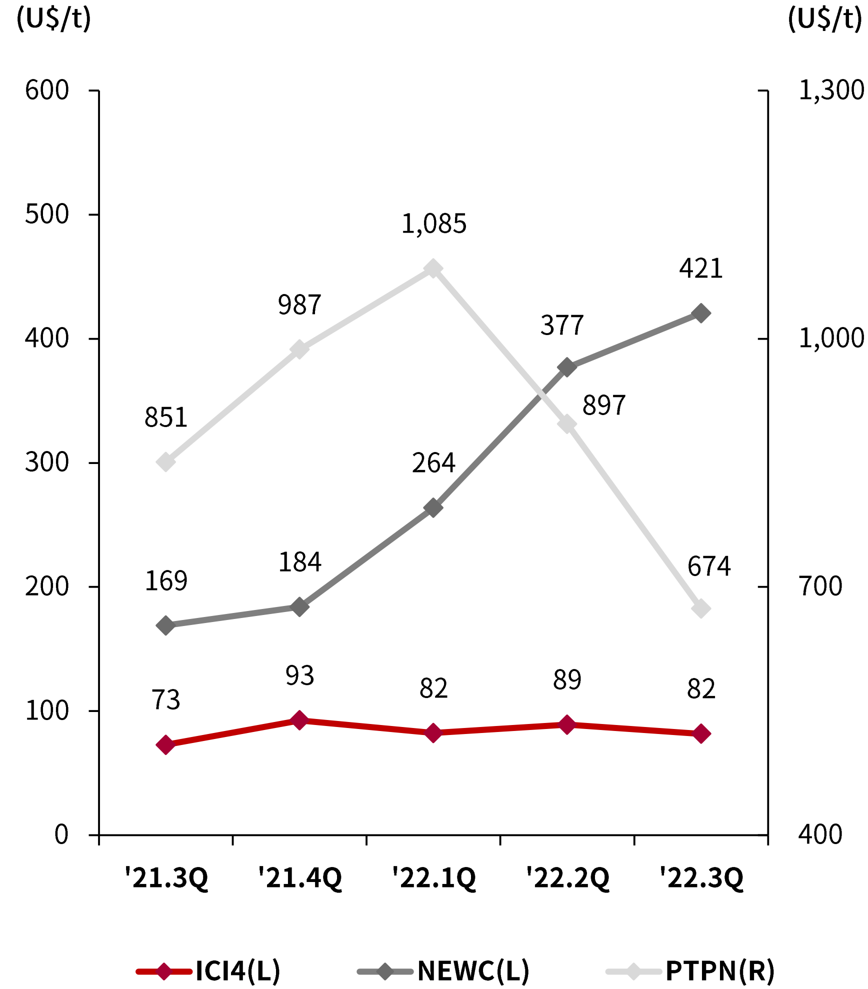
❑ **YoY +33.1** (64.3 → 97.4)

- Strong coal prices

❑ **QoQ △24.1** (121.5 → 97.4)

- Decrease in Indonesian coal and CPO prices

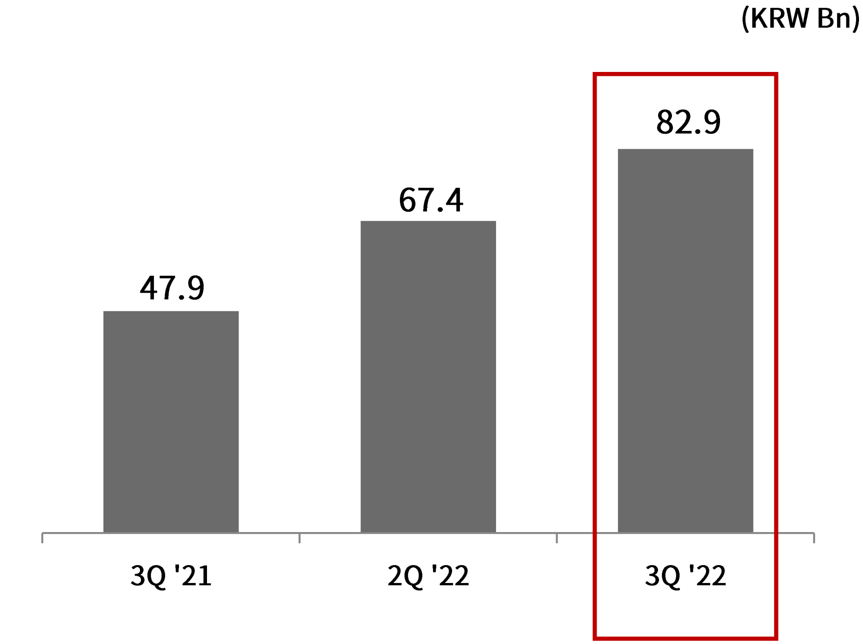
Commodity Prices



*ICI4(Indonesian Coal): Argus, GAR 4,200kcal
*NEWC(Australian Coal): Globalcoal, GAR 6,322kcal
*PTPN(Indonesian CPO): PT Perkebunan Nusantara CPO Tender Price

Trading/Future Biz

Operating Profit



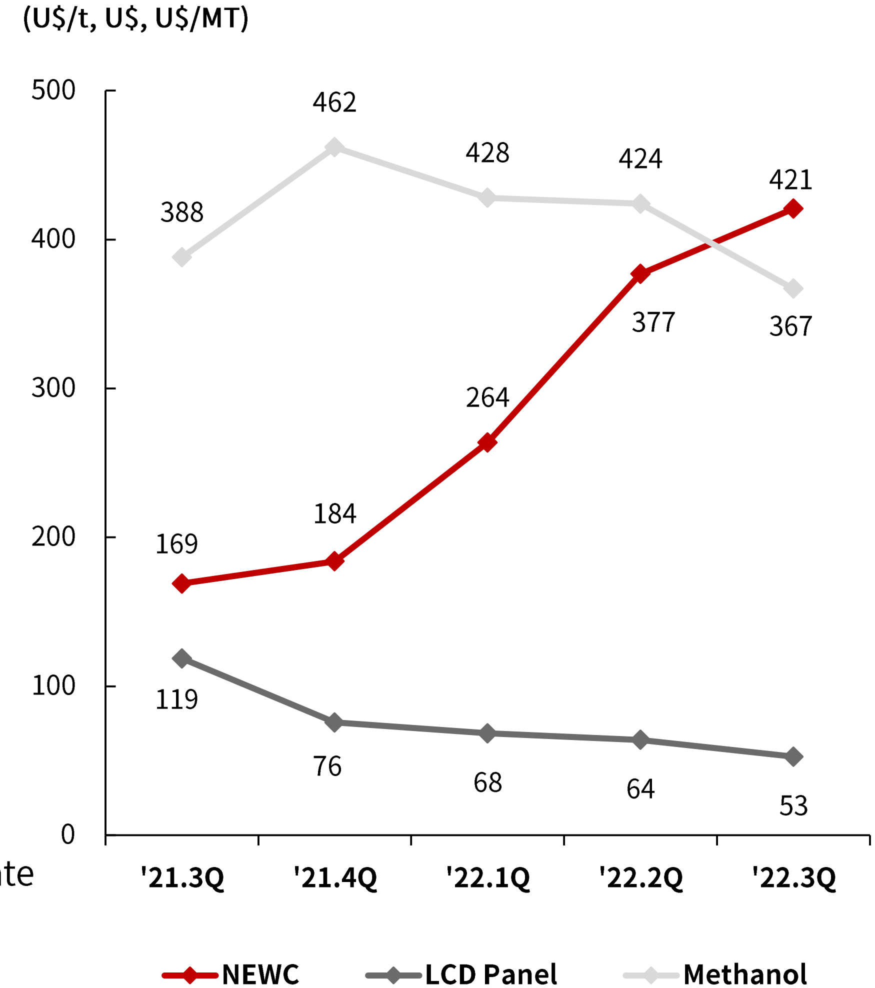
❑ **YoY +35.0** (47.9 → 82.9)

- Increase profit in resources trading due to strong coal prices and rise in the exchange rate

❑ **QoQ +15.5** (67.4 → 82.9)

- Increase profit in resources trading due to strong coal prices and rise in the exchange rate

Prices of major products

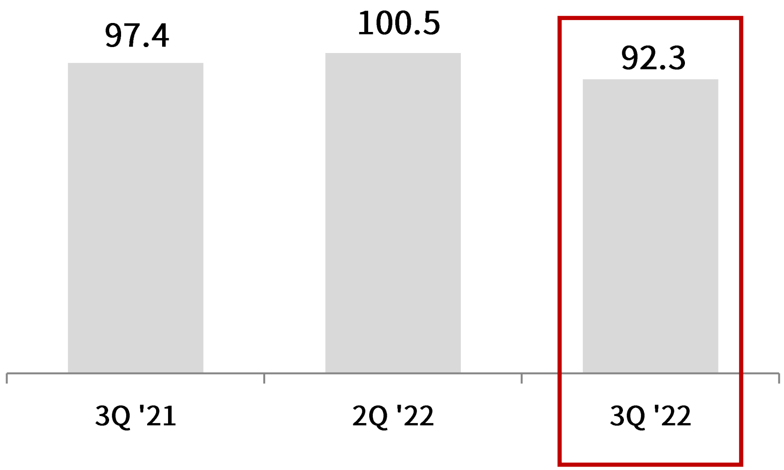


*NEWC(Australian Coal): Globalcoal, GAR 6,322kcal
*LCD Panel: DSCC, 43'' FHD Price
*Methanol: Platts, CFR Korea

Logistics

Operating Profit

(KRW Bn)



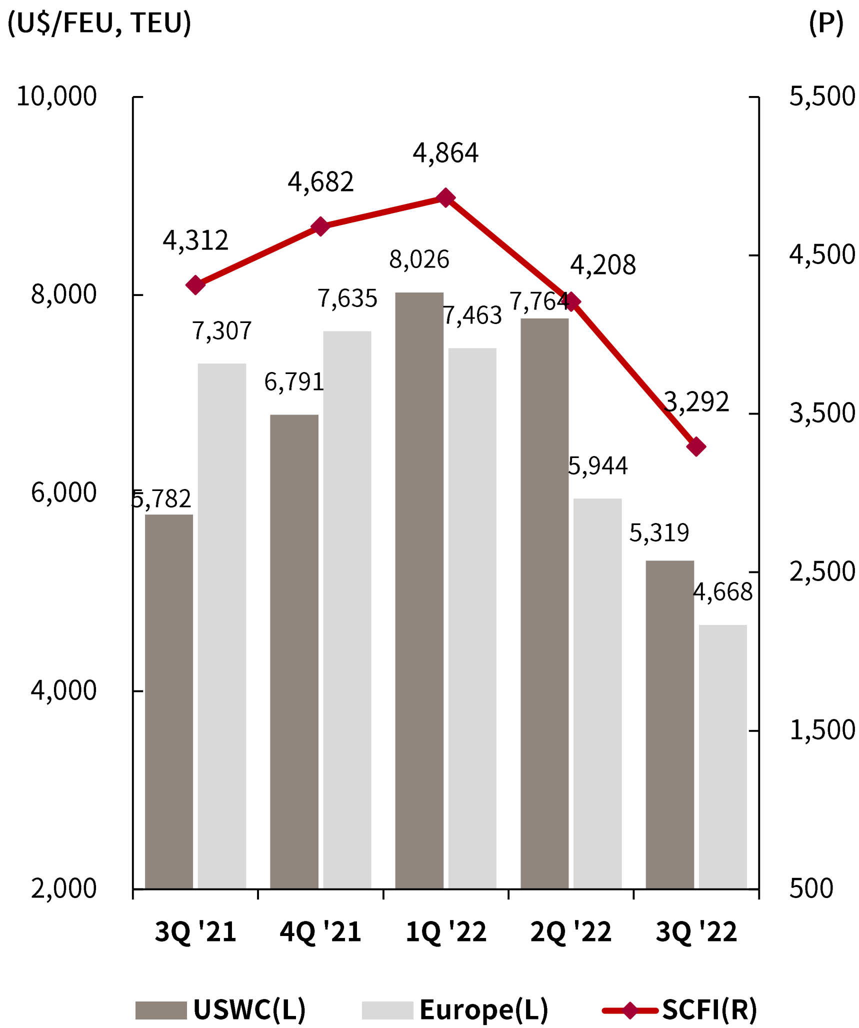
❑ **YoY △5.1** (97.4 → 92.3)

- Decrease in ocean freight rates and volume

❑ **QoQ △8.2** (100.5 → 92.3)

- Decrease in ocean freight rates and volume

Freight Rates



*Shanghai Shipping Exchange

Financial Highlights

Financial Positions

(KRW Bn)	'21	3Q '22
Assets	6,746.9	7,962.3
Cash & Cash Equivalents	841.9	1,190.3
Trade Receivables	1,653.5	1,796.3
Inventories	1,021.2	880.7
Investments/Intangible Assets	1,246.2	1,668.2
Others[1]	1,984.1	2,426.8
Liabilities	4,362.7	4,808.6
Trade Payables	1,619.8	1,424.5
Borrowings[2]	1,357.8	1,673.8
Others[1]	1,385.1	1,710.3
Shareholders' Equity	2,384.2	3,153.7
Capital Stock	193.8	193.8
Surplus, etc.	2,190.4	2,959.9
Net Borrowings[3]	495.8	452.6

Financial Ratio

	'21		3Q '22
Total Liabilities/ Shareholder's Equity	183%	△31%p	152%
Interest Bearing Liabilities/ Shareholder's Equity	57%	△4%p	53%
Net Interest Bearing Liabilities/ Shareholder's Equity	21%	△7%p	14%

1) Others(Assets): Tangible Assets, Non-Trade Receivables / Others(Liabilities): Lease Liabilities, Non-Trade Payables
2) Short-term Borrowings + Long-term Borrowings + Current Portion of Bonds and Long-Term Borrowings + Bonds Payables
3) Net Borrowings = Borrowings - (Cash & Cash Equivalents + Short term financial instrument)

Balance Sheet (K-IFRS Consolidated)

(KRW Bn)

Items	2021				2022		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Assets	6,039.1	6,405.9	6,860.8	6,746.9	7,560.2	7,716.3	7,962.3
Current Assets	3,745.6	4,079.8	4,473.3	4,376.6	5,066.7	4,999.1	4,926.0
Cash & Cash Equivalents	653.1	648.5	716.2	841.9	947.8	1,017.3	1,190.3
Trade Receivables	1,628.2	1,674.5	1,821.8	1,653.5	1,884.3	1,869.8	1,796.3
Inventories	858.2	1,169.1	1,152.7	1,021.2	1,072.9	1,075.7	880.7
Other Current Assets	606.1	587.7	782.6	860.0	1,161.7	1,036.3	1,058.7
Non-Current Assets	2,293.5	2,326.1	2,387.5	2,370.3	2,493.5	2,717.2	3,036.3
Tangible Assets	766.2	769.4	786.9	806.5	874.0	927.1	986.4
Investments	467.5	500.7	541.8	496.5	548.1	642.8	760.0
Intangible Assets	704.9	707.9	715.5	749.6	777.3	834.5	908.2
Other Non-Current Assets	354.9	348.1	343.3	317.7	294.1	312.8	381.7
Liabilities	4,173.7	4,427.1	4,639.7	4,362.7	5,032.8	4,919.7	4,808.6
Current Liabilities	3,098.6	3,407.9	3,649.3	3,431.0	3,795.6	3,590.2	3,247.6
Trade Payables	1,935.2	2,033.6	1,945.4	1,619.8	1,595.4	1,466.8	1,424.5
Short-term Borrowings	211.0	429.4	618.5	416.0	402.5	451.4	333.2
Current Portion of Bonds and Long-Term Borrowings	191.4	217.5	248.4	328.7	308.5	314.9	174.4
Other Current Liabilities	761.0	727.4	837.0	1,066.5	1,489.2	1,357.1	1,315.5
Non-Current Liabilities	1,075.1	1,019.2	990.4	931.7	1,237.2	1,329.5	1,561.0
Bonds Payables	309.4	219.5	269.4	269.5	538.7	518.7	518.8
Long-term Borrowings	511.7	531.3	443.7	343.6	336.7	447.9	647.4
Other Non-Current Liabilities	254.0	268.4	277.3	318.6	361.8	362.9	394.8
Equity	1,865.4	1,978.8	2,221.1	2,384.2	2,527.4	2,796.6	3,153.7

Income Statement (K-IFRS Consolidated)

(KRW Bn)

Items	2021					2022			
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	Total
Sales	3,685.2	3,956.0	4,494.8	4,550.6	16,686.5	4,918.1	5,020.0	4,709.4	14,647.5
Cost of Sales	3,425.7	3,663.7	4,120.0	4,125.8	15,335.1	4,494.3	4,515.4	4,221.6	13,231.3
Gross Profit	259.5	292.3	374.8	424.8	1,351.4	423.8	504.6	487.8	1,416.2
SG&A Expenses	146.2	166.5	165.2	217.2	695.2	178.1	215.2	215.2	608.5
Operating Profit	113.3	125.8	209.6	207.6	656.2	245.7	289.4	272.6	807.7
Non-Operating Profit	17.5	26.2	30.8	3.9	78.5	55.9	42.6	(5.6)	92.9
Finance Income/Costs	(2.2)	(9.6)	(0.1)	(4.7)	(16.6)	(0)	4.2	6.9	11.2
Gain(loss) of Equity Method	20.7	34.1	34.2	0.6	89.7	52.4	44.2	8.3	104.8
Other Income and Expenses	(1.0)	1.7	(3.3)	8.0	5.4	3.5	(5.8)	(20.8)	(23.1)
Profit Before Tax	130.8	152.0	240.4	211.5	734.7	301.6	332.0	267.0	900.6
Income Tax	33.0	41.0	62.2	58.2	194.4	78.5	101.1	19.5	199.0
Net Profit	97.8	111.0	178.2	153.3	540.3	223.1	230.9	247.5	701.6
Owners of the Parent	61.1	76.2	120.5	92.2	350.1	154.4	157.0	188.5	499.8
Non-Controlling Interests	36.7	34.8	57.7	61.1	190.2	68.7	73.9	59.0	201.8