LX International

4Q 2022 Earnings Release

Disclaimer

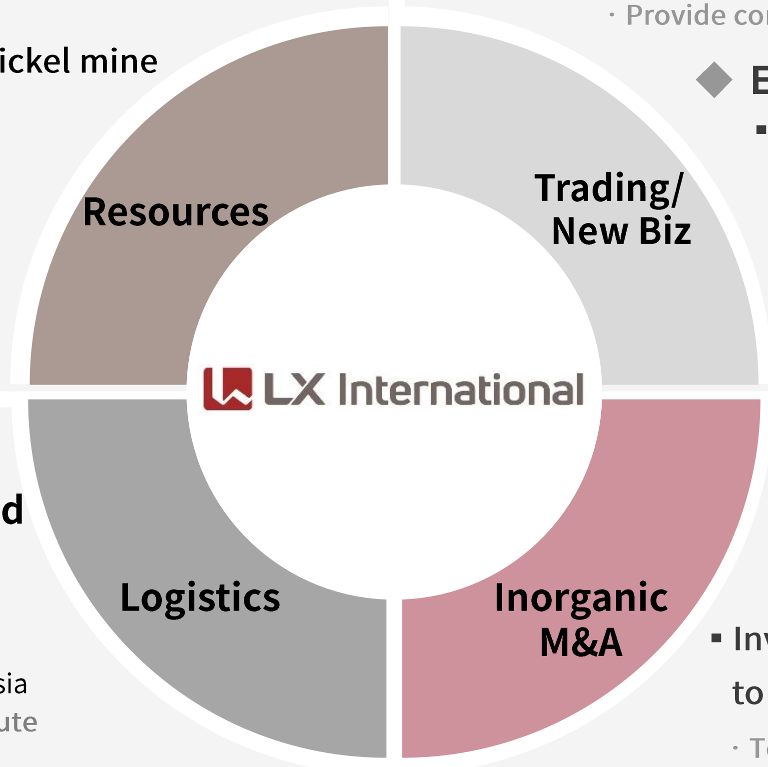
This company has adopted its financial statements under

Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on internally audited figures and

final figures may change due to the results of independent auditors' review.

Business Overview



Develop & Operate Mines

- Invest/develop/operate coal mines
  - · GAM (Indonesia, 60%), Xinzhen (China, 30%), Ensham (Australia, 15%)
- Proceeding to develop/operate nickel mine

Produce Crude Palm Oil(CPO)

- Invest, develop, operate palm plantations (22,000 ha)
  - · PAM, TBSM, GUM (Indonesia, 95%)
- Production Crude Palm Oil from company-owned mill

Distribute transaction service between buyer-seller

- Resources Trading (Coal, CPO, Nickel)
- IT Components, Petrochemicals Trading
  - · Provide consolidated SCM solution

Expand Eco&Green Project

- Invest, operate renewable energy power plant
  - · Hasang (Indonesia, Hydropower) Poseung Green Power (Korea, Biomass)

Invest in Infra project

- · Decided to invest in Eco&Logis Busan

Provide one-stop integration logistic service on sea, air, land

- Forwarding
  - · Sea: Container cargo, Bulk cargo
  - · Air: Sea/Air-Air linked service
  - · Rail: Provide service for Europe/Central Asia
    - Operate Siberia, China, Manchuria route
- W&D
  - · Operate global logistics center, provide inland logistics service
    - Operate 278 global logistics centers (3.5 mil m^2) (Oct ’22)

Operate e-commerce logistics platform (e-Pantos)

Diversify Business Portfolio

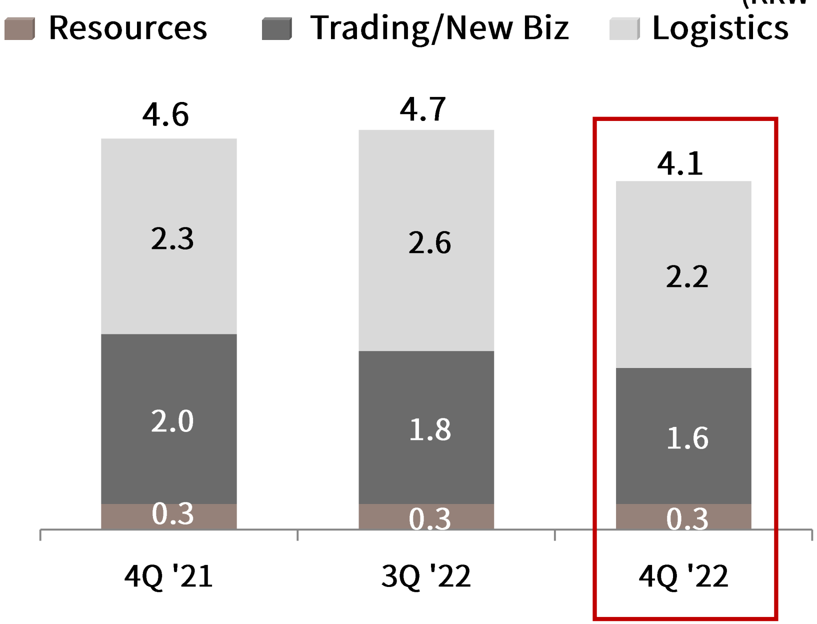
- Alleviate the profit concentration of Resources business
- Invest in materials, distribution/service to maximize business competitiveness
  - · Took over Hankuk Glass Industries (Jan ’23)
- Secure capability in venture investment

Contribute to the synergy of LX Group

4Q ’22 Results

Sales

(KRW Tn)



- **YoY △0.5** (4.6 → 4.1)
  - Decrease in LCD panel price and sales volume
  - Decrease in ocean freight rates and volume
- **QoQ △0.6** (4.7 → 4.1)
  - Decrease in LCD panel price and sales volume
  - Decrease in ocean freight rates and volume

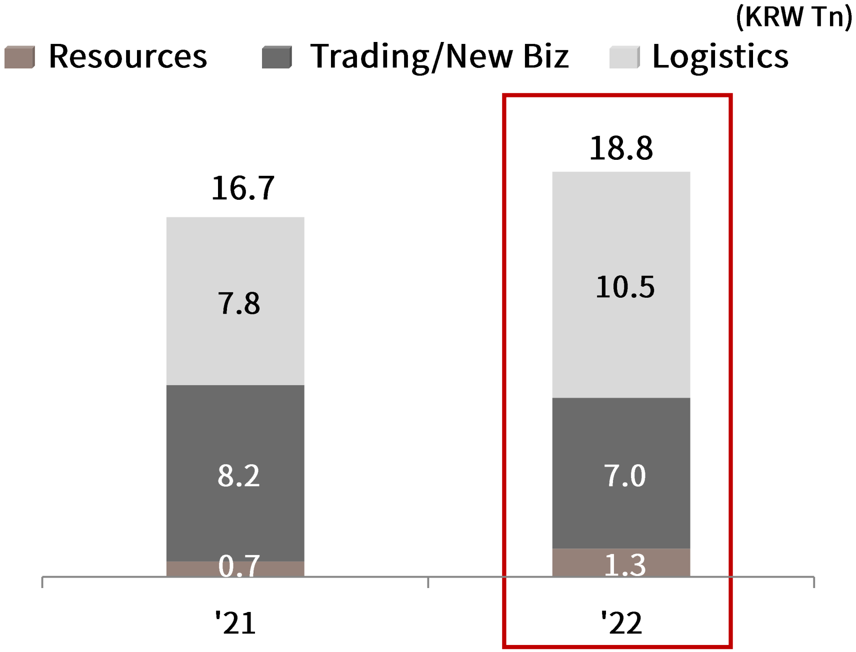
Profit/Loss

(KRW Bn)

Items	4Q ’21	3Q ’22	4Q ’22	YoY	QoQ
Operating Profit	207.6 4.6%	272.6 5.8%	157.9 3.8%	△24%	△42%
EBITDA	258.3 5.7%	336.9 7.2%	216.2 5.3%	△16%	△36%
Profit Before Tax	211.5	267.0	232.5	+10%	△13%
Net Profit	153.3	247.5	77.7	△49%	△69%

Business performance ('22 annual)

Sales



❑ **YoY +2.1** (16.7 → 18.8)

[Resources]

- Increase in commodity price

[Trading/New Biz]

- Decrease in LCD panel price and sales volume

[Logistics]

- Increase in freight rates on main routes and exchange rate

Profit/Loss

(KRW Bn)

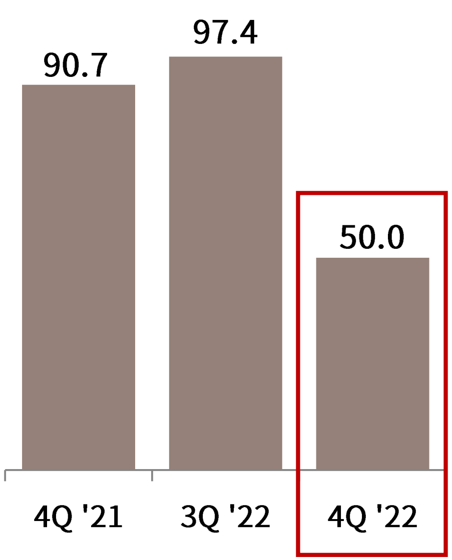
Items	'21	'22	YoY
Operating Profit	656.2 (3.9%)	965.5 (5.1%)	+47%
EBITDA	843.5 (5.1%)	1,198.0 (6.4%)	+42%
Profit before tax	734.7	1,133.2	+54%
Net Income	540.3	779.3	+44%

Resources

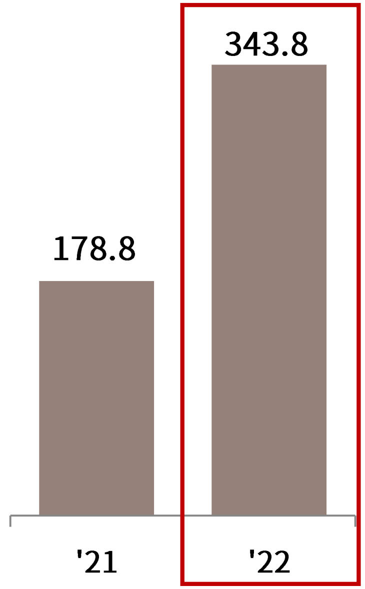
Operating Profit

[4Q]

(KRW Bn)



[Annual]



❑ **YoY △40.7**

(90.7 → 50.0)

- Decrease in production volume, increase in cost

❑ **QoQ △47.4**

(97.4 → 50.0)

- Decrease in production volume, increase in cost
- Decrease in Australian coal prices

❑ **YoY +165.0**

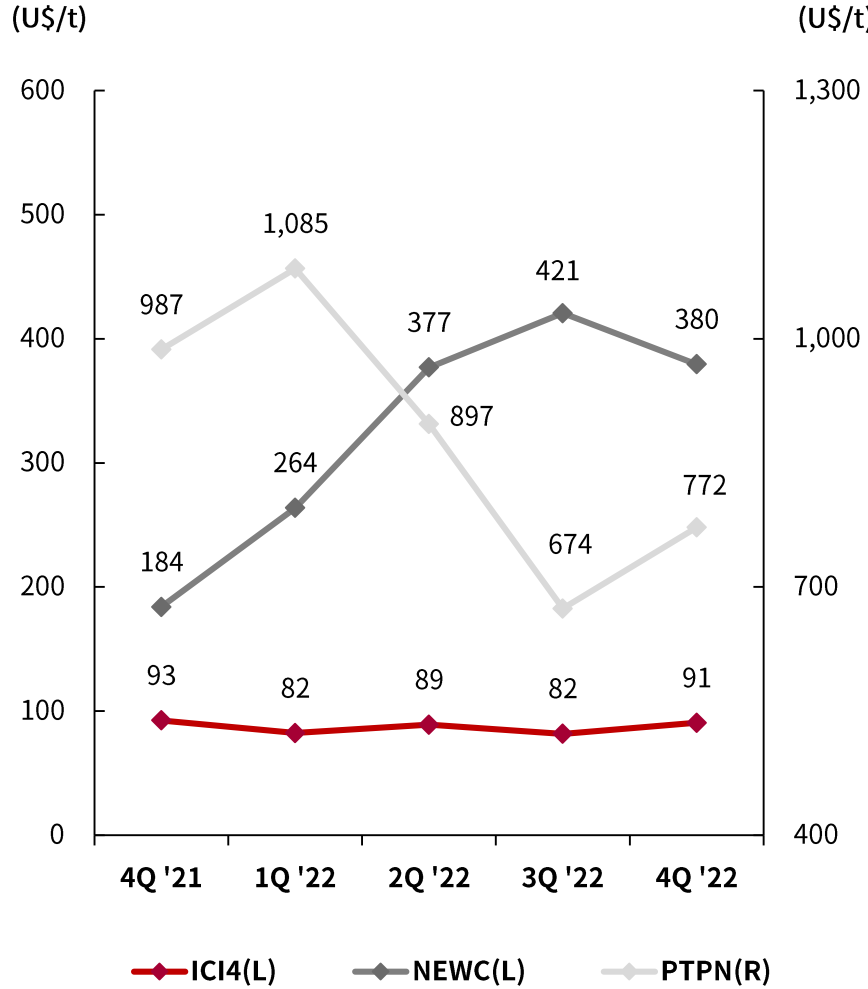
(178.8 → 343.8)

- Increase in commodity prices

[Annual commodity prices] (U$)

Items	'21 Avg	'22 Avg
ICI4	65	86
NEWC	138	360
PTPN	820	857

Commodity Prices

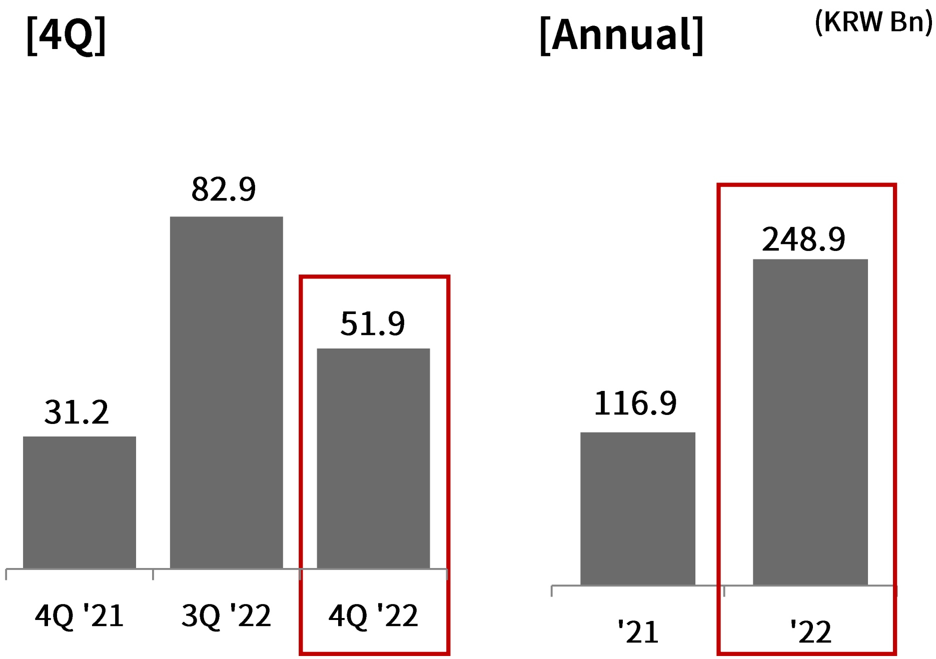


*ICI4(Indonesian Coal): Argus, GAR 4,200kcal
*NEWC(Australian Coal): Globalcoal, GAR 6,322kcal
*PTPN(Indonesian CPO): PT Perkebunan Nusantara CPO Tender Price

Trading/New Biz

Operating Profit

(KRW Bn)



❑ **YoY +20.7**
(31.2 → 51.9)

- Increase profit in resources trading due to strong coal prices

❑ **QoQ △31.0**
(82.9 → 51.9)

- Decrease profit in resources trading due to weak coal prices

❑ **YoY +132.0**
(116.9 → 248.9)

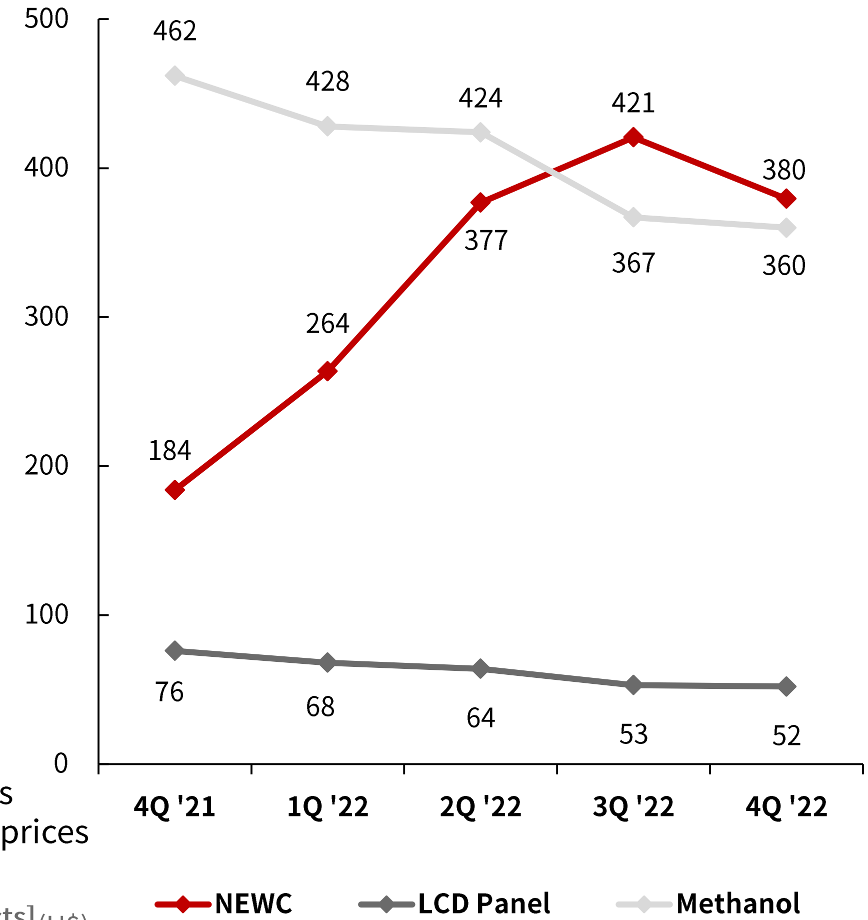
- Increase profit in resources trading due to strong coal prices and higher exchange rate

[Annual prices of major products] (U$)

Items	'21 Avg	'22 Avg
NEWC	138	360
LCD panel	113	59
Methanol	399	395

Prices of major products

(U$/t, U$, U$/MT)

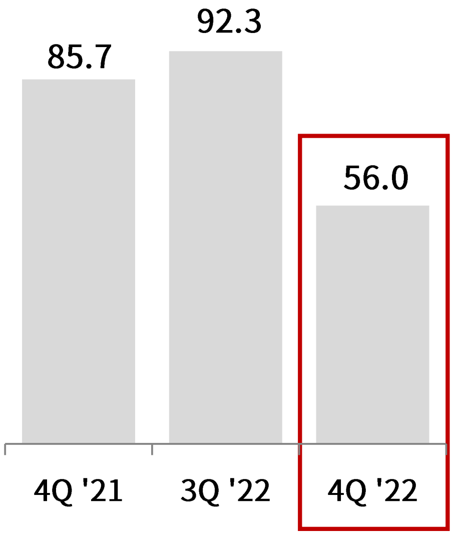


*NEWC(Australian Coal): Globalcoal, GAR 6,322kcal
*LCD Panel: DSCC, 43'' FHD Price
*Methanol: Platts, CFR Korea

Logistics

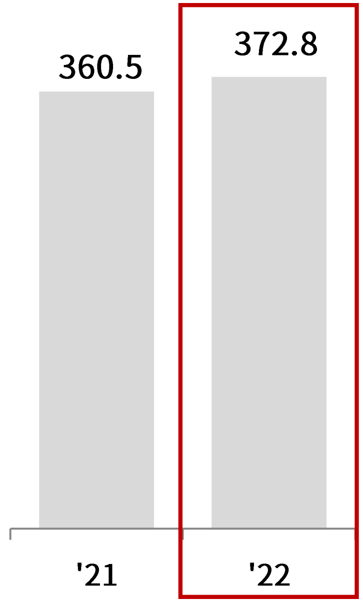
Operating Profit

[4Q]



[Annual]

(KRW Bn)



❑ **YoY △29.7**

(85.7 → 56.0)

- Decrease in ocean freight rates and volume

❑ **QoQ △36.3**

(92.3 → 56.0)

- Decrease in ocean freight rates and volume

❑ **YoY +12.3**

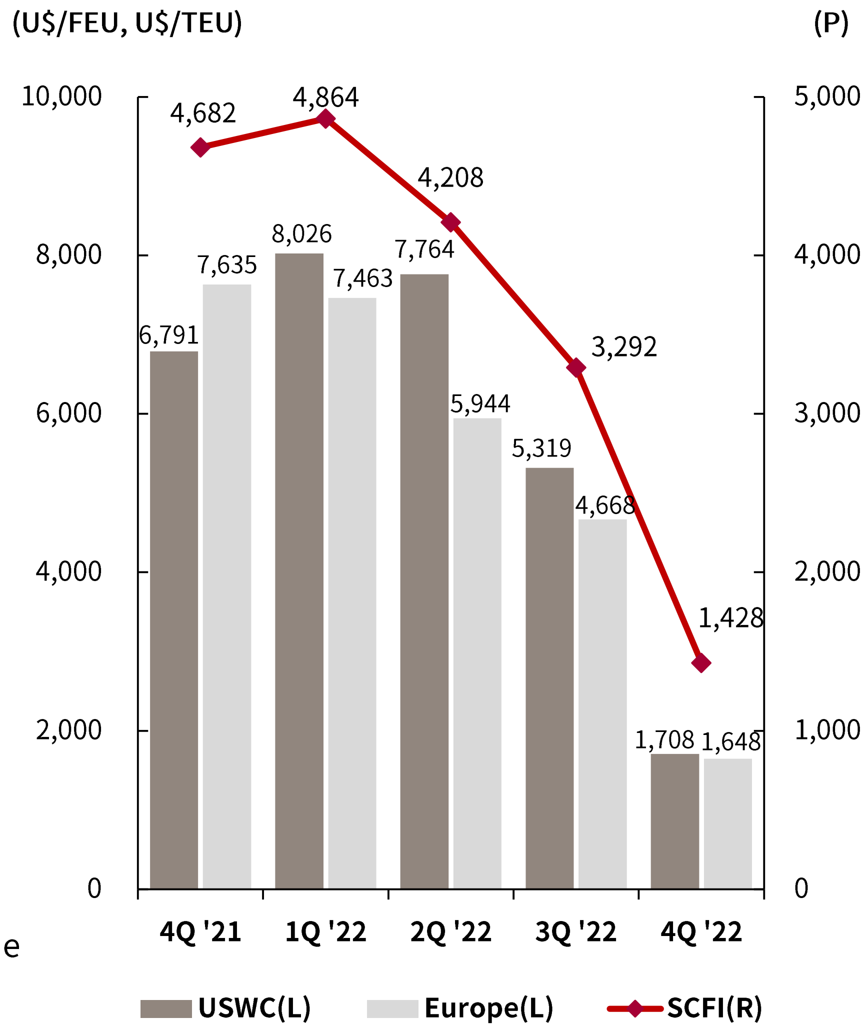
(360.5 → 372.8)

- Increase in freight rates of main routes and equipment logistics volume

[Annual freight rates] (P, U$)

Items	'21 Avg	'22 Avg
SCFI	3,766	3,448
USWC	5,305	5,704
Europe	6,076	4,931

Freight Rates



*Shanghai Shipping Exchange

Financial Highlights

Financial Positions

(KRW Bn)	'21	'22
Assets	6,746.9	7,719.0
Cash & Cash Equivalents	841.9	1,550.7
Trade Receivables	1,653.5	1,374.9
Inventories	1,021.2	698.3
Investments/Intangible Assets	1,246.2	1,763.6
Others[1)]	1,984.1	2,331.5
Liabilities	4,362.7	4,682.5
Trade Payables	1,619.8	1,149.0
Borrowings[2)]	1,357.8	1,926.9
Others[1)]	1,385.1	1,606.6
Shareholders' Equity	2,384.2	3,036.5
Capital Stock	193.8	193.8
Surplus, etc.	2,190.4	2,842.7
Net Borrowings[3)]	495.8	326.7

Financial Ratio

	'21	Change	'22
Total Liabilities/ Shareholder's Equity	183%	△29%p	154%
Interest Bearing Liabilities/ Shareholder's Equity	57%	+6%p	63%
Net Interest Bearing Liabilities/ Shareholder's Equity	21%	△10%p	11%

1) Others(Assets): Tangible Assets, Non-Trade Receivables / Others(Liabilities): Lease Liabilities, Non-Trade Payables
2) Short-term Borrowings + Long-term Borrowings + Current Portion of Bonds and Long-Term Borrowings + Bonds Payables
3) Net Borrowings = Borrowings - (Cash & Cash Equivalents + Short term financial instrument)

Balance Sheet (K-IFRS Consolidated)

(KRW Bn)

Items	2021				2022			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Assets	6,039.1	6,405.9	6,860.8	6,746.9	7,560.2	7,716.3	7,962.3	7,719.0
Current Assets	3,745.6	4,079.8	4,473.3	4,376.6	5,066.7	4,999.1	4,926.0	4,482.2
Cash & Cash Equivalents	653.1	648.5	716.2	841.9	947.8	1,017.3	1,190.3	1,550.7
Trade Receivables	1,628.2	1,674.5	1,821.8	1,653.5	1,884.3	1,869.8	1,796.3	1,374.9
Inventories	858.2	1,169.1	1,152.7	1,021.2	1,072.9	1,075.7	880.7	698.3
Other Current Assets	606.1	587.7	782.6	860.0	1,161.7	1,036.3	1,058.7	858.3
Non-Current Assets	2,293.5	2,326.1	2,387.5	2,370.3	2,493.5	2,717.2	3,036.3	3,236.8
Tangible Assets	766.2	769.4	786.9	806.5	874.0	927.1	986.4	1,163.3
Investments	467.5	500.7	541.8	496.5	548.1	642.8	760.0	693.7
Intangible Assets	704.9	707.9	715.5	749.6	777.3	834.5	908.2	1,069.9
Other Non-Current Assets	354.9	348.1	343.3	317.7	294.1	312.8	381.7	309.9
Liabilities	4,173.7	4,427.1	4,639.7	4,362.7	5,032.8	4,919.7	4,808.6	4,682.5
Current Liabilities	3,098.6	3,407.9	3,649.3	3,431.0	3,795.6	3,590.2	3,247.6	2,935.0
Trade Payables	1,935.2	2,033.6	1,945.4	1,619.8	1,595.4	1,466.8	1,424.5	1,149.0
Short-term Borrowings	211.0	429.4	618.5	416.0	402.5	451.4	333.2	281.8
Current Portion of Bonds and Long-Term Borrowings	191.4	217.5	248.4	328.7	308.5	314.9	174.4	301.2
Other Current Liabilities	761.0	727.4	837.0	1,066.5	1,489.2	1,357.1	1,315.5	1,203.0
Non-Current Liabilities	1,075.1	1,019.2	990.4	931.7	1,237.2	1,329.5	1,561.0	1,747.5
Bonds Payables	309.4	219.5	269.4	269.5	538.7	518.7	518.8	469.0
Long-term Borrowings	511.7	531.3	443.7	343.6	336.7	447.9	647.4	874.9
Other Non-Current Liabilities	254.0	268.4	277.3	318.6	361.8	362.9	394.8	403.6
Equity	1,865.4	1,978.8	2,221.1	2,384.2	2,527.4	2,796.6	3,153.7	3,036.5

Income Statement (K-IFRS Consolidated)

(KRW Bn)

Items	2021					2022				
	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	3,685.2	3,956.0	4,494.8	4,550.6	16,686.5	4,918.1	5,020.0	4,709.4	4,112.1	18,759.5
Cost of Sales	3,425.7	3,663.7	4,120.0	4,125.8	15,335.1	4,494.3	4,515.4	4,221.6	3,692.8	16,924.0
Gross Profit	259.5	292.3	374.8	424.8	1,351.4	423.8	504.6	487.8	419.3	1,835.5
SG&A Expenses	146.2	166.5	165.2	217.2	695.2	178.1	215.2	215.2	261.4	870.0
Operating Profit	113.3	125.8	209.6	207.6	656.2	245.7	289.4	272.6	157.9	965.5
Non-Operating Profit	17.5	26.2	30.8	3.9	78.5	55.9	42.6	(5.6)	74.6	167.7
Finance Income/Costs	(2.2)	(9.6)	(0.1)	(4.7)	(16.6)	(0)	4.2	6.9	(34.2)	(23.0)
Gain(loss) of Equity Method	20.7	34.1	34.2	0.6	89.7	52.4	44.2	8.3	(7.3)	97.5
Other Income and Expenses	(1.0)	1.7	(3.3)	8.0	5.4	3.5	(5.8)	(20.8)	116.1	93.2
Profit Before Tax	130.8	152.0	240.4	211.5	734.7	301.6	332.0	267.0	232.5	1,133.2
Income Tax	33.0	41.0	62.2	58.2	194.4	78.5	101.1	19.5	154.8	353.9
Net Profit	97.8	111.0	178.2	153.3	540.3	223.1	230.9	247.5	77.7	779.3
Owners of the Parent	61.1	76.2	120.5	92.2	350.1	154.4	157.0	188.5	15.4	515.2
Non-Controlling Interests	36.7	34.8	57.7	61.1	190.2	68.7	73.9	59.0	62.3	264.1